PeerSpot

ERP

Reviews, Tips and Advice from Real Users

June 2024
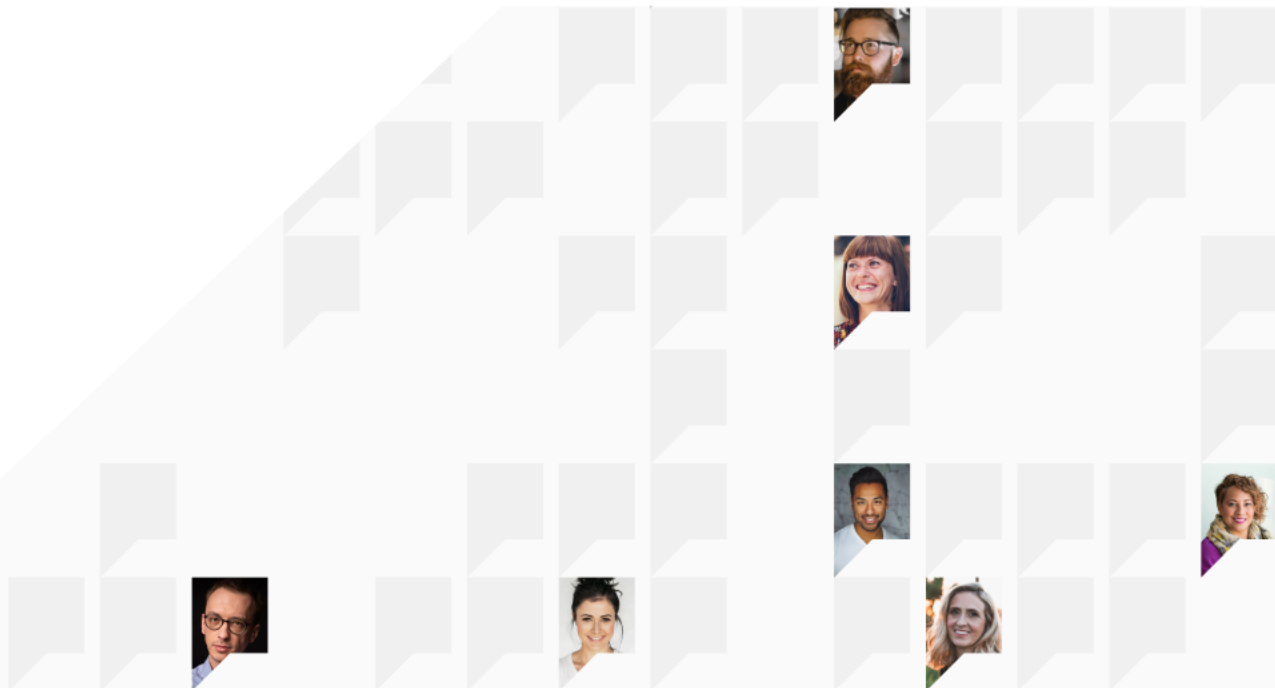
Contents

ERP Recap

ERP recap

Enterprise Resource Planning (ERP) is the cohesive management of various central business practices engaged in a myriad of data management categories, such as finance, product and production planning, marketing and sales, manufacturing and materials and inventory management. A company depends on its data through IT and DevOps who are tasked with vital IT capital expenditure investments. IT key opinion leaders rely on ERPs to collect, store and interpret business data. Of course, security is essential and compliance is always an overriding factor.

Users of ERP solutions utilize integrated application management in their tasks of constantly updating and tracking data. ERPs enable the flow of information among all business departments and manage connections to vendors and business partners, for which users have a consistent need.

Enterprise system software is part of a multibillion-dollar industry producing components that support a variety of business functions. IT professional are proponents of ERP's because the products are flexible and known for ease of use. IT and DevOps professionals need the ERP to map and adapt within the company business model, and any ongoing IT changes. ERPs must meet requirements to connect to third party tools - especially BI. PeerSpot IT Professionals express that ERPs must have agile reporting and responsive analytics and decision support.

One PeerSpot member explained, "Supplier capable, supplier with methodology of implementation, user-friendly, integration, training, human resources and key users, infrastructure, gaps, support, migration, adherence to the company business, support for BI tools, good level of problem solving and updates, adherence to current tax regulations and changes. As a programmer, the biggest mistake that I find in projects is the lack of estimates of business gaps, confusing processes and project management."

Top Solutions ⓘ

SAP ERP
★★★★⯪

SAP S/4HANA
★★★★⯪

Microsoft Dynamics 365 Business Central
★★★★⯪

SAP Business One
★★★★⯪

Oracle E-Business Suite
★★★⯪☆

Microsoft Dynamics AX
★★★⯪☆

JD Edwards EnterpriseOne
★★★★⯪

Infor LN
★★★★⯪

View 60 more products ↗

Focus on solutions

SAP ERP

★ ★ ★ ★ ⯪ ⓘ

Executive summary

SAP ERP addresses the core business software requirements of midsize and large organizations in all industries and sectors. SAP ERP includes four individual solutions that support key areas of enterprise resource planning: human capital management, financials, operations, corporate services.

Sample customers

B&G Manufacturing, Unilever, Life is good Inc., Joy Global Inc., City of Cape Town, Bhopal Municipal, Corporation (BMC), adidas Group, Butcher & Packer Supply Company, Franklin Valve L.P., Evoshield, Prime Meats, a Norsan Group company, EMC Corporation, Varian Medical Systems Inc., FC Bayern Mªnchen AG, AkzoNobel Chemicals B.V., T¾V Rheinland, Pacific Drilling S.A., Fire & Rescue New South Wales, University of Amsterdam, Pa_alon S.A.

Top comparisons

More comparisons

SAP S/4HANA	Microsoft Dynamics AX	Anaplan
Compared 32% of the time	Compared 11% of the time	Compared 9% of the time
Learn more	Learn more	Learn more
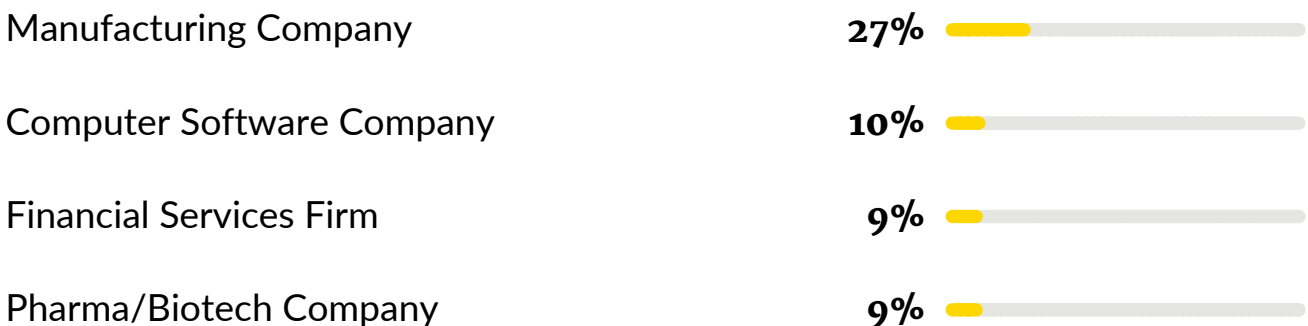
Reviewers - Percentages by top Industries

Manufacturing Company **27%**

Computer Software Company **10%**

Financial Services Firm **9%**

Pharma/Biotech Company **9%**

Visitors Reading Reviews - Percentages by Top Industries

Manufacturing Company   **13%**

Computer Software Company   **12%**

Educational Organization   **6%**

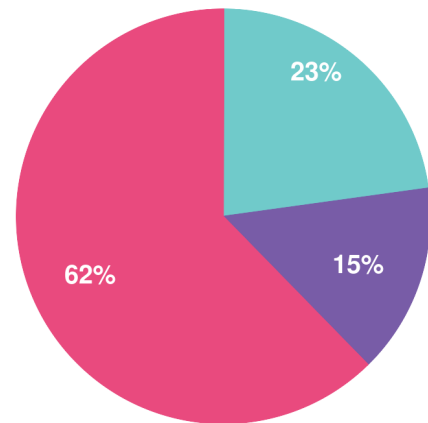Retailer   **6%**

Company size

by reviewers

by visitors reading reviews

21%
23%
56%

23%
15%
62%
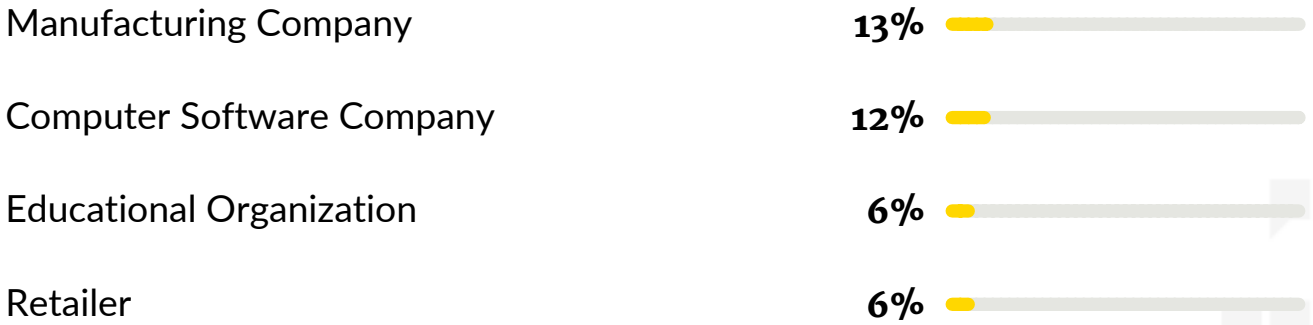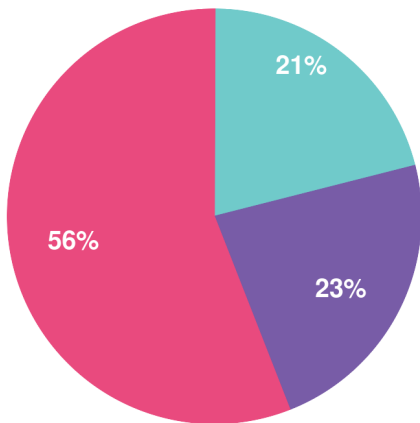
● Small Business   ● Midsize Enterprise   ● Large Enterprise

Valuable features

Excerpts from real customer reviews on PeerSpot:

✔ "The solution has made the most significant impact on our human resources function, specifically in HR operations and HR analytics. One feature of SAP ERP that I found most valuable is its use of codes for accessing specific functions."

Kanchan Khubnani
Management trainee at a analyst firm with 51-200 employees

✔ "The product's most valuable feature is a centralized system integrating different departments within the organization."

NarendraKumar2
Process Mining Consultant at AG Consultancy & Apps. Lt.

✔ "SAP ERP's interface is pretty easy nowadays, as it has evolved over time and has been made as user-friendly as a person would like it."

VishalChopra
VP Global Sales and Marketing at VC ERP CONSULTING PRIVATE LIMITED

✔ "The valuable feature of SAP ERP is that everything is connected and under one roof, creating a unified system."

TomášZelina

CEO at Lifestyle Services Group (part of Phones4U)

✔ "The most valuable features of SAP ERP are its stability, industry-specific package, and adaptable configuration."

Michael Liu

Sr. Manager at a manufacturing company with 51-200 employees

What users had to say about valuable features:

"The solution has made the most significant impact on our human resources function, specifically in HR operations and HR analytics. One feature of SAP ERP that I found most valuable is its use of codes for accessing specific functions.

For instance, using codes to view employee master data was helpful. The processing time was lengthy when dealing with a large amount of employee data. I believe SAP ERP could be faster, especially considering that my laptop's RAM is relatively low despite having a good processor. This delay in processing becomes particularly noticeable when dealing with thousands of employee records.

The tool's multi-integration system capability is good. The P30 module, which consists of employee master data, is connected to all the other modules.

The benefits of using SAP ERP are significant. All employee data is centralized at the backend, ensuring easy access and management. One of the key advantages is real-time updates. For example, changes made in the master data automatically reflect across all other HR modules, such as attendance, learning and development, training, and performance appraisal. This integration eliminates the need for manual updates and reduces the risk of data duplication or loss."

Kanchan Khubnani
Management trainee at a analyst firm with 51-200 employees

Read full review ↗

It is the business process that SAP ERP captures very well as it supports the business process and evolves with the organization. Being one of the oldest ERP systems, a company can buy SAP and use it for the longest time they can think of, and they don't need to change the ERP system, which is one of the biggest advantages SAP ERP offers.

SAP ERP's interface is pretty easy nowadays, as it has evolved over time and has been made as user-friendly as a person would like it.
"

VishalChopra
VP Global Sales and Marketing at VC ERP CONSULTING PRIVATE LIMITED

Read full review ↗

The valuable feature of SAP ERP is that everything is connected and under one roof, creating a unified system. During SAP implementation, we seamlessly migrate data from various ERP systems, addressing the diverse range of client applications, programs, and ERPs that require interface connections. Post-implementation, everything is consolidated into a single system.
"

TomášZelina
CEO at Lifestyle Services Group (part of Phones4U)

Read full review ↗

A person gets to use the valuable features of the solution depending on how you have implemented the tool. If the tool doesn't have a required process, its user has to put that particular process into it, which is tedious.
„

Verified user
Manager, Robotics & Automation Systems at a manufacturing company with 201-500 employees

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I like the solution's ability to close plans and resource requirements in deals.

When I entered or itemized closing plans step by step on how to close deals, the solution helped me to materialize how I wanted to close the deal. It forced me to think about how to do it. If you have a vague idea of how to do it, different ways appear when you put it on paper or type it on a keyboard. The solution also monitors if I'm executing all the steps that I define necessary to closing a deal.
„

David Kunc
Account Manager at Cadmium

"The solution provides a high level of integration. In my previous company, we were working with Oracle, and there were a lot of reconciliation issues. We do not have such issues in SAP because everything is integrated. GTS provides a lot of value."

Friedhelm Lefting
Managing Director at GESTRA AG

Read full review ↗

Pain Points

The main pain points mentioned:

❌ "The product can be a little slow when dealing with thousands of employee data."

Kanchan Khubnani
Management trainee at a analyst firm with 51-200 employees

❌ "They need to improve a few processes, including transformation, intelligence, governance, modeling, etc."

NarendraKumar2
Process Mining Consultant at AG Consultancy & Apps. Lt.

❌ "SAP ERP's initial setup phase needs to be simplified."

VishalChopra
VP Global Sales and Marketing at VC ERP CONSULTING PRIVATE LIMITED

❌ "I believe there's room for improvement in terms of user experience."

TomášZelina
CEO at Lifestyle Services Group (part of Phones4U)

❌   "It is on the expensive side."

Michael Liu
Sr. Manager at a manufacturing company with 51-200 employees

Room for improvement:

"SAP ERP lags a bit compared to Oracle for reporting features. Oracle provides predefined standard reports for vendor and customer-related financial statements. This feature could be included in SAP for creating reports adhering to standardized compliance requirements."

NarendraKumar2
Process Mining Consultant at AG Consultancy & Apps. Lt.

Read full review ↗

Introducing diversity into this solution could be beneficial for discovering new and improved deployment processes. Once we acquire experience with one, we can then utilize the other as needed. The pricing of the solution could be improved. "

Mustapha Sedki Ben Romdhane
Sourcing Purchasing Manager at Nexans autoelectric GmbH

Read full review ↗

❌

I believe there's room for improvement in terms of user experience. Some users express frustration with the need to click through multiple steps, making the system less user-friendly. While the older SAP system lacked a visually appealing and user-friendly interface, the new interface, while modern-looking, could be better from a functional standpoint. Despite its improved aesthetics, users may find it less convenient due to the need to search for specific functions.
"

TomášZelina
CEO at Lifestyle Services Group (part of Phones4U)

Read full review ↗

"One challenge we face with SAP ERP is the push to upgrade to S/4HANA, which comes with significant costs. While SAP encourages this transition, we need to carefully evaluate factors like our team's functions, existing customizations, and the overall expense involved in the upgrade process. Cost considerations are a major downside to this potential move. For the next release of SAP ERP, I would like to see enhanced financial planning and analysis features
"

Michael Liu
Sr. Manager at a manufacturing company with 51-200 employees

Read full review ↗

SAP ERP needs to be made simpler. The tool is generally not very complicated to use and is easy to use.

SAP ERP needs to consider simplifying a few areas within the tool. Compared to SAP ERP, other solutions in the market are much more easily configurable and understandable. SAP has a lot of complex features. In the future, if SAP ERP offers small, medium, and large versions of the product separately, then the implementation process can be made easier.
"

Verified user
Manager, Robotics & Automation Systems at a manufacturing company with 201-500 employees

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"SAP ERP was not very user-friendly. Some features and functions are quite obsolete. For example, we had some scoring where the total had to be 100%. I could only enter figures from 100 to 150 or just only 90. There was a lot of manual work."

David Kunc
Account Manager at Cadmium

Pricing

"The product has high pricing."

NarendraKumar2
Process Mining Consultant at AG Consultancy & Apps. Lt.

"I rate the product's price a seven on a scale of one to ten, where one is cheap, and ten is expensive. SAP ERP is a costly tool."

VishalChopra
VP Global Sales and Marketing at VC ERP CONSULTING PRIVATE LIMITED

"The solution is expensive and is best-suited for large enterprises."

TomášZelina
CEO at Lifestyle Services Group (part of Phones4U)

"I rate the product's price a nine on a scale of one to ten, where one is cheap or affordable, and ten is really expensive. The solution is expensive."

Verified user
Manager, Robotics & Automation Systems at a manufacturing company with 201-500 employees

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"I rate SAP ERP's pricing a six or seven out of ten."

David Kunc
Account Manager at Cadmium

"I rate SAP ERP's pricing a six or seven out of ten."

SAP S/4HANA

★ ★ ★ ★ ⯪ ⓘ

Executive summary

SAP S4HANA is an ERP (enterprise resource planning) system that uses sophisticated technologies including machine learning and AI. It is most commonly used to integrate and manage business functions and is an ideal solution for large enterprises. The platform includes supplier relationship management (SRM), customer relationship management (CRM), supply chain management (SCM), and product lifecycle management (PLM) functionality.

SAP S4HANA offers three different deployment options:

- On-premises
- Cloud
- Hybrid

SAP S4HANA Features

SAP S4HANA has many valuable key features, including:

Customizable
ERP, CRM, SRM, SCM, PLM co-deployed
High throughput
Fast analytics and reporting
Smaller total data footprint
SAP HANA multi-tenancy
All data: social, text, geo, graph, processing
New SAP Fiori UX for any device (mobile, desktop, tablet)
Unlimited workload capacity
High-volume transaction processing (OLTP)
High volume real-time analytical processes (OLAP)
Service Management
Digital Boardroom Integration

SAP S4HANA Benefits

Some of the benefits of using SAP S4HANA include:

Speed: S4 HANA applications leverage speed, context, and data accessibility to ensure you can stay up to date with rapidly evolving technology.

Improved performance: With SAP S4HANA, you can plan, execute, or generate reports and analytics based on live data to increase performance.

- **Simplicity:** SAP S4HANA's whole infrastructure was designed with simplification in mind — from the management of the solution to the administration of the IT landscape. The solution serves as the digital core for business process simplification and enables the centralizing of hardware and network resources.

- **Cost effective:** SAP S4HANA is a cost effective solution. It provides the ability to bring together all the analytical and transactional capabilities of a variety of systems in one location, enabling better decision making.

Reviews from Real Users

Below are some reviews and helpful feedback written by SAP S4HANA users.

A Mechanical Engineer at a construction company says, "It is a very powerful, highly customizable tool. The most valuable feature is that the reporting is fast. We can see the results from that in that our commissions come in fast. That is the main advantage."

Another reviewer, a SAP Technology Manager at a financial services firm, mentions, "It is more or less a very, very smooth and seamless product. Day by day they are increasing their technology features and they are keen to resolve the issues. India has a complex business scenario and SAP is thinking about that and resolving the issues day by day. In terms of the features I have found most valuable, I don't think that there is any lack or any gap process-wise. SAP is a very good tool."

A Project and Service delivery Manager at a tech services company comments, "One of the most valuable features, which we used the most, was the FI module, for finance. It involved controlling, account receivables, account payables, and complete financial steering."

A Senior Architect at a construction company states, "ThePOD applications are very useful to us. There are a few POD apps which we are using for different business scenarios. They are quite interesting." He also adds, "The initial setup is pretty straightforward. The documentation is very good. The solution can scale well. The solution is stable."

Sample customers

Nestle, O.C. Tanner, Sabre, New York Life Insurance Co., MEMEBOX, Siemens AG.

Top comparisons

SAP ERP

Compared 42% of the time

Learn more

SAP Business One

Compared 11% of the time

Learn more

Oracle Fusion Cloud ERP

Compared 6% of the time

Learn more

Reviewers - Percentages by top Industries

Manufacturing Company	18%
Computer Software Company	13%
Financial Services Firm	10%
Retailer	8%

Visitors Reading Reviews - Percentages by Top Industries

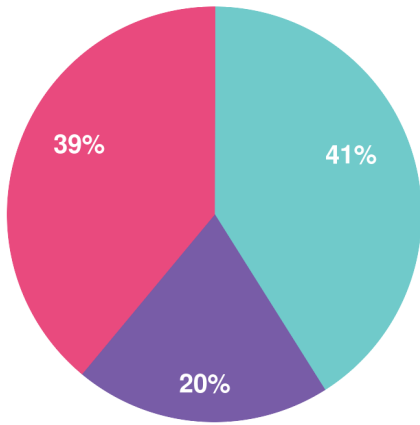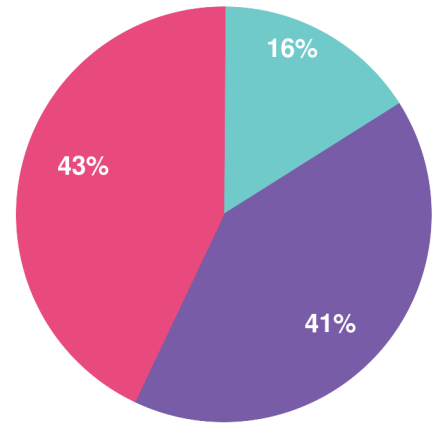| Educational Organization | 34% |
Computer Software Company	10%
Manufacturing Company	9%
University	4%

Company size

by reviewers

by visitors reading reviews

41%

39%

20%

16%

43%

41%

⬤ Small Business   ⬤ Midsize Enterprise   ⬤ Large Enterprise

Valuable features

Excerpts from real customer reviews on PeerSpot:

✔ "The speed of executing reports has increased significantly. We no longer need day-minus-one business processing."

Chakrapani Mishra
Practice Head at Arete Global

✔ "SAP S/4HANA dominates around 70 percent of the ERP market in Chile, and I believe this isn't merely coincidental. I've always maintained that if someone believes SAP S/4HANA lacks a certain functionality, they haven't explored it thoroughly. However, there's a widespread lack of understanding regarding its full potential and how to configure it."

Rodolfo Bermúdez Neubauer
Consulting Manager at Intellego BI

✔ "Provides multiple tools for easy integrations"

PremkishanChourasia
SAP Cloud Infra Architect at Syngenta

✔ "The infrastructure resources are also effectively used. It is very optimized; used in a very optimized manner."

AbhishekKalra

Manager Advisory Services at PwC Acceleration Centers

✔ "Provides SAP Fiori apps with numerous dashboards and KPIs"

Shahzad Ashraf

Head IT at Qarshi industries pvt ltd

What users had to say about valuable features:

"S/4HANA stands for high-performance analytic appliance. 90% of activity is done on the hardware side, as it supports fast memory executions.

Initially, it was SAP ECC 6.0, but then they introduced faster execution processes and best practices for different verticals. It gives an advantage on top of what is being used across different businesses. They have introduced best processes altogether.

The implementation time has also been reduced drastically. We start by showing the customer the best practices and configurations. This is a major difference from before when we used to understand their "as-is" process and then design the "to-be" process.

Now, we get acceptance on the best practices early on and only do customizations where necessary. Most customers prefer this approach because they are changing their business to match best practices rather than us changing the software to match their business.

Additionally, there are public and private editions of the product. The private cloud is owned by the customer, giving them full control over customizations. The public cloud is controlled by SAP, which offers only best practices that customers accept, knowing they align with industry standards."

Chakrapani Mishra
Practice Head at Arete Global

Read full review ↗

"SAP S/4HANA dominates around 70 percent of the ERP market in Chile, and I believe this isn't merely coincidental. I've always maintained that if someone believes SAP S/4HANA lacks a certain functionality, they haven't explored it thoroughly. However, there's a widespread lack of understanding regarding its full potential and how to configure it.

Many businesses in Chile and elsewhere underutilize SAP S/4HANA, limiting its use to basic tasks like document entry or accounting, which is unfortunate considering its capabilities. SAP S/4HANA offers integration, consistency, security, and potential for user-friendliness. Nonetheless, initiatives like Fiori and SAPS/4HANA seem to be moving in the right direction to address this issue.

I can discuss one of our largest clients, a utility company. They specialize in generating and commercializing electricity, primarily for industrial customers. They utilize the tool, encompassing standard ERP features like logistics, human resources, and financials, and integrating their core business processes into the entire system. It adds great value to the company.

For instance, by integrating metering systems online into the ERP system, all billing and operational processes become online. The system connects with the CRM system and incorporates the physical network. Let me provide an example. If there's an outage at your home, contact the utility company, and the tool will identify your location and provide access to relevant client information.

The entire process is seamlessly integrated into the system. When the affected individual is eventually billed, they will receive a discount due to the outage, as per our loss analysis for such situations. It's all integrated, making the experience seamless, efficient, and pleasant for everyone involved, from the call center staff to the customers.

The solution's most valuable feature is integration. Our core data services are very powerful, and they allow a whole new reporting capability that was not present before. Another valuable feature is energy data management, specifically the processing of metering information from utilities, which has benefited our organization the most. It allows us to monitor real-time consumption data.

The use cases I mentioned before all involve customization in terms of parameterization and custom developments. We strive to keep things standard,

but there are cases where centralization or more specific development is needed. Through both of these means, we've successfully delivered projects and provided meaningful solutions to our customers."

Rodolfo Bermúdez Neubauer
Consulting Manager at Intellego BI

Read full review ↗

"SAP S/4HANA showcases great performance as part of the HANA database. The solution provides multiple tools for easy integrations. For instance, if I have to work with a GUI and Fiori, it can be easily carried out with the resources available in SAP S/4HANA as compared to traditional SAP systems.
"

PremkishanChourasia
SAP Cloud Infra Architect at Syngenta

Read full review ↗

"The cloud-based feature of Microsoft Azure has been very valuable. It is easy to implement and use, saving the customer a lot of effort on infrastructure. The product is also very stable, and the customer is comfortable with it.

The customer has worked with previous products, and this one has brought a lot of comfort in terms of infrastructure handling. The infrastructure is managed by a different team, and the users are also comfortable with the interface. So far, they are happy with the product.

The product is user-friendly. The user interface, now called Fiori, is very stable. The product also has a lot of interfaces available to interact with cloud products, and it supports all kinds of integrations, so the amount of customizations needed from customers is greatly reduced.

The infrastructure resources are also effectively used. It is very optimized; used in

a very optimized manner. The maintenance and handling of the infrastructure are very well taken care of with S/4HANA on Azure."

AbhishekKalra
Manager Advisory Services at PwC Acceleration Centers

Read full review ↗

"In the past few years, there have been drastic changes in application environments; the SAP Fiori apps with numerous dashboards and KPIs provided by the solution help our organization adapt to the industry transformations. The SAP Fiori apps of SAP S/4HANA assist in decision-making processes.

The SAP Fiori apps can provide an excellent and comfortable user experience. The aforementioned SAP S/4HANA apps can be integrated easily with almost any portable device so that POs and business documents can be approved on the go. "

Shahzad Ashraf
Head IT at Qarshi industries pvt ltd

Read full review ↗

"SAP S/4HANA has an excellent UI. Most of the solution's functionalities can be accessed through the COD propaganda. A COD portal can be configured easily using SAP S/4HANA, where the interface can appear as a website with a PI enrolled. Every functionality can be integrated into an interface using the COD of SAP S/4HANA.

The solution overall provides a user-friendly interface. "

SrinivasReddy2
Consultant at British Council

Read full review ↗

Pain Points

The main pain points mentioned:

✖   "There might be some restrictions in the public cloud."

   ### Chakrapani Mishra
   Practice Head at Arete Global

✖   "I think the user interface still needs improvement. While efforts are being made to enhance and make it more user-friendly, there are still shortcomings. Fiori is a great step forward, but work must be done. So, I believe SAP S/4HANA should focus more on improving GUI access. We also had a difficult time migrating the fixed assets."

   ### Rodolfo Bermúdez Neubauer
   Consulting Manager at Intellego BI

✖   "SAP S/4HANA needs to bring a feature that allows a great quantity of data compression"

   ### PremkishanChourasia
   SAP Cloud Infra Architect at Syngenta

✖   "The interface could be improved."

> ### AbhishekKalra
> Manager Advisory Services at PwC Acceleration Centers

✖   "The classic interface needs improvement"

> ### Shahzad Ashraf
> Head IT at Qarshi industries pvt ltd

Room for improvement:

"One disadvantage is the introduction of multiple products. In older versions, everything was in a single package. Now, we need separate licenses for different functionalities: S/4HANA Cloud for human capital management, SuccessFactors for talent management, and Ariba for procurement. For advanced components, we need S/4HANA for enterprise portfolio and project management.

Additionally, if we purchase SuccessFactors, we also need to add integration tools like SAP Cloud Platform Integration. So, it's like buying a basic bundle (starting from 65 or 25 FPUs) and then adding more components and integrations later, each with its own license fees. Essentially, they have changed the model to introduce multiple products with new license fees.

Everything is available and works well in S/4HANA. There might be some **restrictions in the public cloud**, but in the private cloud, you can make anything available. "

Chakrapani Mishra
Practice Head at Arete Global

Read full review ↗

"I think the user interface still needs improvement. While efforts are being made to enhance and make it more user-friendly, there are still shortcomings. Fiori is a great step forward, but work must be done. So, I believe SAP S/4HANA should focus more on improving GUI access. We also had a difficult time migrating the fixed assets. "

Rodolfo Bermúdez Neubauer
Consulting Manager at Intellego BI

Read full review ↗

"In the traditional ECC Oracle systems, when the size is enhanced, it doesn't impact much on the cost, but for SAP S/4HANA, the sizing needs to be checked very frequently as the data grows every year.

The TCO impact is quite high for SAP S/4HANA; for instance, if today I am using a 64GB CPU and 512GB server, in another year, I will probably need to upscale to a 1 TB machine. SAP S/4HANA needs to bring a feature that allows a great quantity of data compression. "

PremkishanChourasia
SAP Cloud Infra Architect at Syngenta

Read full review ↗

"The interface could be improved with more Fiori applications. There are still a few applications in SAP GUI. I think SAP is working on this, but it will take time.

Additionally, the admin interface could be improved. Since the admin is not directly an end-user, it may not be in focus, but if the customer's team is managing it, it would be helpful.

Bringing all the admin applications into one place would be very helpful for customers to lock this down and use it internally for management.

In future releases, I would like to see a centralized admin interface. A lot of admin activities need to be done at different places. Apart from that, the pain development and change management for developments could be improved.

Some features are not yet available in the new interface, so bringing those in would make it easier for customers to manage from the admin side."

AbhishekKalra
Manager Advisory Services at PwC Acceleration Centers

Read full review ↗

"We don't face any problems with the modules, but we have a problem with the web solution. The web access sometimes has difficulties with logging in.

The support should be improved. Every time we submit tickets to SAP, the process takes a long time.

Also, improved performance, reliability, and stability would be beneficial."

NickFong
IT Manager at F&B Nutrition

Read full review ↗

"Oracle has its own data center, hardware, virtualization layer, and database. They offer a complete solution, which SAP currently can't match. This is a weak point in SAP's proposition."

Richard Spithoven
Owner at Slim

Read full review ↗

Pricing

"The licensing format is complicated for SAP S/4HANA"

PremkishanChourasia
SAP Cloud Infra Architect at Syngenta

Read full review [↗]

"The pricing is a five out of ten, with ten being expensive and one being cheap."

AbhishekKalra
Manager Advisory Services at PwC Acceleration Centers

Read full review [↗]

"It's quite an expensive solution"

Shahzad Ashraf
Head IT at Qarshi industries pvt ltd

Read full review [↗]

"Available at a high price"

SrinivasReddy2
Consultant at British Council

Read full review [↗]

"SAP S/4HANA is expensive."

VIKASGUPTA
CIO & HEAD IT at H-ENERGY

Read full review ↗

"SAP S/4HANA is expensive."

Microsoft Dynamics 365 Business Central

★ ★ ★ ★ ½ ⓘ

Executive summary

Microsoft Dynamics 365 Business Central is a cloud-based enterprise resource planning (ERP) solution developed by Microsoft. It is designed to help small and mid-sized organizations streamline and automate their financial, supply chain, and project management processes. Business Central offers a range of tools and features to support collaboration and communication and provides real-time visibility into business performance.

With Business Central, organizations can manage their financials, including general ledger, accounts payable, accounts receivable, and cash management. It also offers supply chain management capabilities, including inventory management, purchase order management, and sales order management. In addition, Business Central supports project management, including project tracking, project billing, and resource management.

Microsoft Dynamics 365 Business Central Features

Microsoft Dynamics 365 Business Central has many valuable key features. Some of the most useful ones include:

- **Mobility:** Microsoft Dynamics 365 Business Central provides mobile access, allowing users to access information and perform tasks from anywhere, at any time.

- **Reporting and analytics:** The solution includes business intelligence and reporting capabilities to help organizations gain insight into their operations and make data-driven decisions.

- **Security:** With its secure platform, the solution protects sensitive data and ensures the integrity of business operations.

- **Customization:** It offers a highly customizable solution that can be tailored to meet the specific needs of a wide range of industries and organizations.

Microsoft Dynamics 365 Business Central Benefits

There are many benefits to implementing Microsoft Dynamics 365 Business Central. Some of the biggest advantages the solution offers include:

Adapt as your business grows: With full capabilities on desktop, tablet, or mobile, on-premises or in the cloud, across Windows, Android, and iOS devices, the solution allows you to work wherever your business takes you.

- **Rapid deployment:** The solution can be rapidly deployed either in the cloud or on-premises.

- **Scalability:** With the solution, you can scale as you grow using modern technologies built on the Microsoft cloud, such as machine learning, IoT, and mixed reality to help you adapt to market dynamics.

- **Drive continuous process optimization:** When you implement Microsoft Dynamics 365 Business Central, you can Improve outcomes and productivity with real-time system suggestions, based on historical data, to guide employees through workflows.

Reviews from Real Users

Microsoft Dynamics 365 Business Central is a solution that stands out when compared to many of its competitors. Some of its major advantages are that it is user-friendly, has good integrations, and is flexible.

Sasinath V., Project Consultant (Scale Up) at a tech vendor, says, "For me, the main strengths of Microsoft Dynamics NAV are that it's user-friendly and light. These are its major wins. I have used other ERPs and their architecture was a little more complex when compared to the Microsoft Dynamics NAV architecture."

"The solution's integrations and interface are very good," mentions Alonso R., Director de Servicios at Kc ERP group.

Another PeerSpot reviewer, Kamesh G., Vice President - Information Systems at a media company shares what he likes most about the solution: "I have found the flexibility to be very valuable. It's highly flexible, and at least for us, it has been effective. It is also highly functional."

Sample customers

Harris Farm Markets, Mister Spex GmbH, Bounce Foods, Eurofin Services SA, Medica Medizintechnik, Associated Gaskets, Onduline, Sitka Surfboard Corporation, World Animal Protection

Top comparisons

SAP S/4HANA

Compared 16% of the time

Learn more

Microsoft Dynamics AX

Compared 16% of the time

Learn more

SAP Business One

Compared 12% of the time

Learn more

Reviewers - Percentages by top Industries

Manufacturing Company   25%

Financial Services Firm   11%

Government   11%

Computer Software Company   11%

Visitors Reading Reviews - Percentages by Top Industries

Computer Software Company   15%

Manufacturing Company   8%

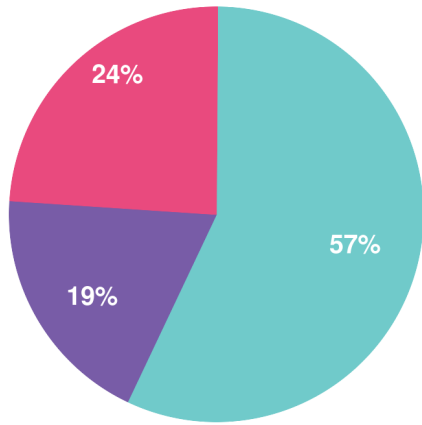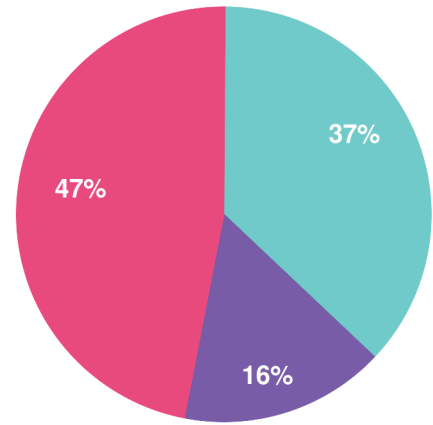Comms Service Provider   7%

Financial Services Firm   7%

Company size

by reviewers

by visitors reading reviews

24%

57%

19%

37%

47%

16%

⬤ Small Business   ⬤ Midsize Enterprise   ⬤ Large Enterprise

Valuable features

Excerpts from real customer reviews on PeerSpot:

✔ "The platform offers a robust and comprehensive cycle for supply chain and inventory management, with features like minimum and maximum settings, dynamic monitoring of inventory levels, and integration with Microsoft's AI capabilities."

NeshPattali
Director Cloud Practice at Cloud Pro Technologies LLC FZ

✔ "The most valuable features of Business Central for me are its seamless integration with Power BI and the ability to create customized reports."

Verified user
Financial Manager at a hospitality company with 51-200 employees

✔ "The tool covers most of the business requirements that most companies have, especially financial institutions."

Danie Joubert
Managing Director at ProQuanta

✔ "The solution's integration between Teams, SharePoint, and Exchange Online is really helpful."

GauravRaghav
Solution Architect at APIS

✔ "The solution has good dashboard functionalities and export functionalities."

Deepak Vantale
Lead Analyst at Michelin

What users had to say about valuable features:

"One of the most valuable features of Microsoft Dynamics 365 Business Central is its seamless integration capabilities. It is a fully integrated solution that communicates with various Microsoft products such as emails, Teams, and Excel. For instance, when dealing with complex tasks like invoicing with hundreds of lines, users can easily export the data to Excel, manipulate it as needed, and then seamlessly push it back into Business Central."

NeshPattali
Director Cloud Practice at Cloud Pro Technologies LLC FZ

Read full review ↗

As a customer, one should focus on specific pillars such as CRM, opportunity management, and interaction handling. Depending on the business, emphasis might shift to post-production or accounting modules, especially when utilizing functions related to manufacturing or production. Each feature holds value tailored to meet different customer needs.
„

MohamedElgendy
Managing Director & Co-founder at ABC COUNSEL

Read full review [↗]

"From an end-user's perspective, it's really nice to have all the technologies consistent. The solution's integration between Teams, SharePoint, and Exchange Online is really helpful."

GauravRaghav
Solution Architect at APIS

Read full review [↗]

"The solution helps to create new tickets, and the delegation to the concerned person is smooth. The solution has good dashboard functionalities and export functionalities."

Deepak Vantale
Lead Analyst at Michelin

Read full review [↗]

"Its most valuable feature is the user interface. It's quite easy to use. Anyone with any past ERP experience can use and understand it. They can also customize it on their own. They can change the place of the field and can do it on their side since it is on the cloud. This is the best thing.

It also has a mobile application. If you are not on your laptop or computer, you can use it even from your mobile.

In addition, there is a community portal where people from all around the world suggest what they want in the system, and the Microsoft team replies to them. There are votes on comments, and then they make the changes in their next release. There is a new major release every six months."

Vineeta Birth Lal
Business Development Manager - Microsoft Dynamics 365 at a retailer with
10,001+ employees

Read full review ↗

Reporting and cooperation between departments are valuable features of the solution. Cooperation means that all employees can see and make a transaction between themselves. It makes delivering information and organizing the work easier to make it a more flowable workflow. So, it provides a structure to approve and structure to pass the transactions in a good and correct way or path.
"

Ali Abu Ali
ERP Specialist at AMC Entertainment

Read full review ↗

Pain Points

The main pain points mentioned:

❌ "One aspect that could be improved in Microsoft Dynamics 365 Business Central is the visibility and accessibility of communication-related features, such as email integration."

NeshPattali
Director Cloud Practice at Cloud Pro Technologies LLC FZ

❌ "There is room for improvement in the ability to reverse or correct transactions more easily."

Verified user
Financial Manager at a hospitality company with 51-200 employees

❌ "The solution must provide more AI features."

Danie Joubert
Managing Director at ProQuanta

✖   "The solution's event management can be improved."

GauravRaghav
Solution Architect at APIS

✖   "Since it's complex for a layperson user to understand the solution, it would
be better if the solution provided some training resources."

Deepak Vantale
Lead Analyst at Michelin

Room for improvement:

"One aspect that could be improved in Microsoft Dynamics 365 Business Central is
the visibility and accessibility of communication-related features, such as email
integration. Currently, users may need help displaying email transaction trails
within the platform, which could hinder their ability to manage communication
data efficiently. While APIs are available for such integration, the lack of a
seamless and visible display within Business Central presents a limitation."

NeshPattali   Read full review ↗
Director Cloud Practice at Cloud Pro Technologies LLC FZ

"There is room for improvement in the ability to reverse or correct transactions more easily. Currently, if we make mistakes or need to undo something, it can be challenging and time-consuming. Simplifying the process for reversing transactions would be helpful.
"

Verified user
Financial Manager at a hospitality company with 51-200 employees

Read full review ↗

Sometimes, we may require customizations to address specific cases, such as the absence of budget control in Microsoft Dynamics 365 Business Central. Not having a point-of-sale application or a retail interface within Business Central can be a significant limitation, especially for companies dealing with retail operations. In such instances, it becomes necessary to seek alternative solutions or integrations.
"

MohamedElgendy
Managing Director & Co-founder at ABC COUNSEL

Read full review ↗

"The solution's event management can be improved. If there are more than 3,000 people, the event quality decreases rapidly. That is something which can definitely be improved."

GauravRaghav
Solution Architect at APIS

Read full review ↗

"They need to improve their processes. They need to be more detailed. For example, in their sales cycle, the warehouse management is separate. The process is quite lengthy and it can be shortened by doing some customization.

Vineeta Birth Lal
Business Development Manager - Microsoft Dynamics 365 at a retailer with 10,001+ employees

Read full review ↗

I think that the solution should be made to have more than just training or documentation on how to use the system. It should be made easier for a user to learn about the platform or ERP.

I hope to take training on Microsoft Dynamics 365 Business Central. I am searching to learn about ERP. Actually, I am searching for this information on the internet, and it is very complicated to find any information. There is a book for Microsoft Dynamics 365 Business Central explaining how to use it. But it is not easy to use, and it is not easy to learn.

"

Ali Abu Ali
ERP Specialist at AMC Entertainment

Read full review ↗

Pricing

"Currently, the product offers a starting price of $70 per user per month, which provides access to the complete ERP engine. It is highly reasonable."

NeshPattali
Director Cloud Practice at Cloud Pro Technologies LLC FZ

Read full review [↗]

"The solution is a little bit expensive."

Danie Joubert
Managing Director at ProQuanta

Read full review [↗]

"You have to pay a yearly licensing fee for the solution."

GauravRaghav
Solution Architect at APIS

Read full review [↗]

"The solution's license is costly compared to other CRM tools."

Deepak Vantale
Lead Analyst at Michelin

Read full review [↗]

"There are two types of licenses. One is the essential license in which everything is covered, and the next is the premium. If your company is a manufacturing or service management company, then you can go for the premium license because those two modules are the premium ones. You can manage your manufacturing activities and your service activities."

Vineeta Birth Lal
Business Development Manager - Microsoft Dynamics 365 at a retailer with 10,001+ employees

Read full review ↗

SAP Business One

★ ★ ★ ★ ⯪ ⓘ

Executive summary

The SAP Business One application offers a way to manage your entire business – from accounting and financials, purchasing, inventory, sales and customer relationships, and project management, to operations and human resources. SAP Business One helps you to streamline processes, gain a greater insight into your business, so that you can act fast and make decisions based on real time information, to help you drive profitable growth.
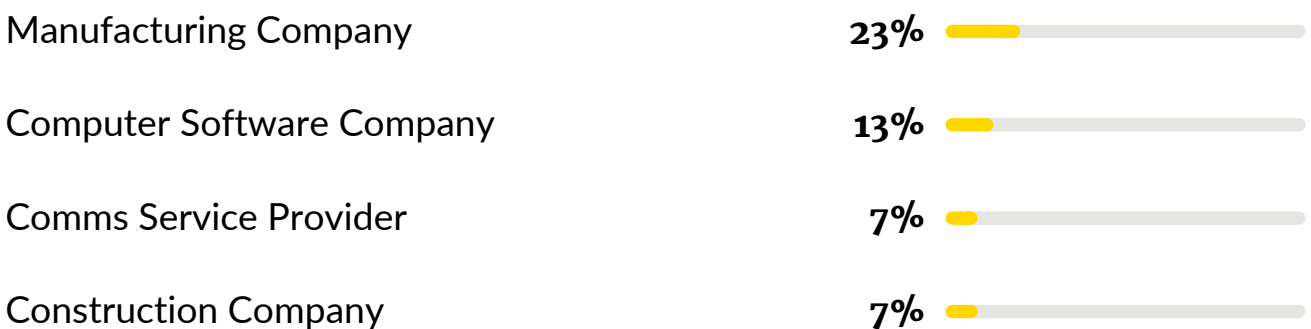
Sample customers

Ego Pharmaceuticals Pty. Ltd

Top comparisons

More comparisons

SAP S/4HANA

Compared 34% of the time

Learn more

SAP ERP

Compared 25% of the time

Learn more

Microsoft Dynamics 365 Business Central

Compared 12% of the time

Learn more

Reviewers - Percentages by top Industries

Manufacturing Company — **23%**

Computer Software Company — **13%**

Comms Service Provider — **7%**

Construction Company — **7%**

Visitors Reading Reviews - Percentages by Top Industries

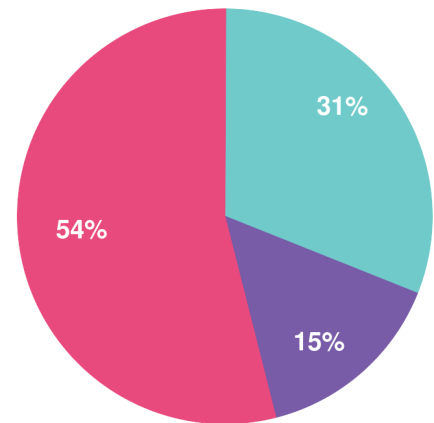|	
Computer Software Company	**14%**
Manufacturing Company	**12%**
Comms Service Provider	**8%**
Retailer	**7%**

Company size

by reviewers

by visitors reading reviews

- Small Business
- Midsize Enterprise
- Large Enterprise

Valuable features

Excerpts from real customer reviews on PeerSpot:

✔ "It's user-friendly and comes with comprehensive manuals. So, it is easy to learn to use SAP Business One"

Reinhard Kabugi
New Business Sales at a tech consulting company with 51-200 employees

✔ "The Material Requirements Planning (MRP) feature of SAP Business One has been most beneficial for our reporting needs."

NasrRafiq
SAP B1 Support Consultant at Abacus Consulting

✔ "The most valuable features of the solution are reporting, a dashboard, customized reports, and third-party integration."

TarunPanchal
Sr. SAP System Admin at a tech vendor with 1,001-5,000 employees

✔ "The solution offers a structured view and is useful for the top management. The top management finds it organized and structured. It is stable and gives you fewer headaches as an IT manager."

P P Gopalakrishhnan

Practice Head: Digital Transformation at Progressive Infotech Pvt. Ltd.

✔ "The efficient Intercompany sales to purchase order conversion is great."

VINCENTWU

Project Manager at a manufacturing company with 10,001+ employees

What users had to say about valuable features:

"I like its simplicity and integration capabilities, especially regarding its user interface.

I like its ease of use. Moreover, it is easy to integrate it with other solutions due to available APIs, though challenges may arise if the third-party system lacks them.

It's user-friendly and comes with specific manuals. So, it is easy to learn to use SAP Business One"

Reinhard Kabugi
New Business Sales at a tech consulting company with 51-200 employees

Read full review ↗

"The efficient Intercompany sales to purchase order conversion is great. This adaptability significantly reduces manual intervention, eliminates errors, and speeds up the order fulfillment process, including reconciling sales and procurement records across different entities or departments.

We're creating a closed-loop system that optimizes inventory management and ensures that materials are procured efficiently based on actual demand. This real-time integration enhances decision-making and minimizes inventory-holding costs."

VINCENTWU
Project Manager at a manufacturing company with 10,001+ employees

Read full review ↗

"SAP has taken some steps for improved usability and product innovation, and they have capabilities in integrations, for example, RPA, artificial intelligence, and machine learning, which can be integrated with SAP Business One. So, they are expanding their capabilities and scope.

SAP Business One has to compete with Oracle NetSuite, Microsoft Dynamics. But when comparing the user interface and the cognitive behavior of the system, SAP Business One stands out as the best.

Also, the documentation part and the user manuals provided by SAP are quite comprehensive. They give detailed instructions that are easy to understand and offer good guidance to users and consultants. So that's the strength of SAP Business One."

Sajith Morais
Consultant Enterprise Solutions - SAP Business One and Google Workspace
(G Suite) at Axleta

Read full review ↗

"SAP Business One has valuable and helpful features for standard utilities, such as sales, purchasing, inventory, and finance, including Indian localization. Additionally, it is strong in the area of production. It has enhanced capabilities in advanced production planning, maintenance, and other features as needed through the use of add-ons provided by partners. These add-ons run within the solution and can be provided to customers based on their specific production needs."

Ranjan Dwivedi
Information Technology Business Development Manager at Softcore Solutions Pvt. Ltd

Read full review ↗

"What's most helpful to customers who use SAP Business One is that the solution is fully integrated and easy to use. It's very easy to digest and has many features for small to medium companies.

I also found the built-in KPIs in SAP Business One valuable. You can do business analysis on the solution without integrating it with third-party solutions.

I also like that if you want to add advanced project management or manufacturing or other niches, you can also find many solutions you can integrate with SAP Business One."

Hatem Mohamed NageebSalama
Technical Account Manager at Seidor

Read full review ↗

"This is an all-in-one ERP solution for small businesses. Everything is linked. Once you have this, you have all the features available in SAP. You have PR, inventory items, journal entry, and project management features. "

Verified user
Senior Director - Finance Transformation at a comms service provider with 501-1,000 employees

Read full review ↗

Pain Points

The main pain points mentioned:

✖ "Our customers often request concurrent licensing, which is not available with SAP Business One. Adding this option would be beneficial."

Reinhard Kabugi
New Business Sales at a tech consulting company with 51-200 employees

✖ "The solution's CRM module can be made better."

NasrRafiq
SAP B1 Support Consultant at Abacus Consulting

✖ "SAP Business One would be a great product if more customization is available."

TarunPanchal
Sr. SAP System Admin at a tech vendor with 1,001-5,000 employees

✖ "While SAP has been a leader in the enterprise and SME segments, many competitors have emerged with new features, especially in analytic modules like Salesforce and Oracle. The rise of cloud tools from providers like Amazon, Google, and Azure, offering analytics and visual analytical tools, has contributed to this shift.It seems SAP Business One may not have focused as much on this aspect, prioritizing the basic functioning of the enterprise. As a result, the latest user experience, particularly in digital aspects of data consumption, may not be on par with what's available in the market."

P P Gopalakrishhnan
Practice Head: Digital Transformation at Progressive Infotech Pvt. Ltd.

✖ "The solution needs to have comprehensive visibility into the entire sales-to-purchase cycle, enabling businesses to monitor SO-PO relationships, track order progress, and generate insightful reports."

VINCENTWU
Project Manager at a manufacturing company with 10,001+ employees

Room for improvement:

"In its licensing model and the offering of a pure SaaS solution, which would interest many customers today.

Our customers often request concurrent licensing, which is not available with SAP Business One. Adding this option would be beneficial.

In future releases, I'd enhance its capabilities to handle point-of-sale transactions, which is currently not available."

Reinhard Kabugi
New Business Sales at a tech consulting company with 51-200 employees

Read full review ↗

"Compared to SAP S/4HANA, the solution has user limitations. SAP Business One would be a great product if more customization is available.

Many clients rely on Apple products, and SAP Business One does not provide any Apple-based solutions. They are only able to connect on reliable browser access, but clients want applications like Windows. SAP Business One should provide Apple-based solutions."

TarunPanchal
Sr. SAP System Admin at a tech vendor with 1,001-5,000 employees

Read full review ↗

"While SAP has been a leader in the enterprise and SME segments, many competitors have emerged with new features, especially in analytic modules like Salesforce and Oracle. The rise of cloud tools from providers like Amazon, Google, and Azure, offering analytics and visual analytical tools, has contributed to this shift.It seems SAP Business One may not have focused as much on this aspect, prioritizing the basic functioning of the enterprise. As a result, the latest user experience, particularly in digital aspects of data consumption, may not be on par with what's available in the market."

P P Gopalakrishhnan
Practice Head: Digital Transformation at Progressive Infotech Pvt. Ltd.

Read full review ↗

"The solution needs to have comprehensive visibility into the entire sales-to-purchase cycle, enabling businesses to monitor SO-PO relationships, track order progress, and generate insightful reports.

They need to enhance product and service balance, with a particular focus on improving adaptability and streamlining processes. The integration of sales demand with the procurement of materials, creates a seamless and automated process, ensuring that translates into purchase orders for the necessary materials. "

VINCENTWU
Project Manager at a manufacturing company with 10,001+ employees

Read full review ↗

"I have seen some limitations. For example, in Sri Lanka, I implemented SAP Business One in the fashion industry, specifically the footwear industry. Currently, the system does not support creating size-wise items with a size grid, which would be a beneficial feature to have.

Additionally, in some areas, particularly in budget preparation and cost accounting, there are certain limitations that could be improved. Specifically, the budgeting side needs enhancement.

When comparing SAP Business One with Netsuite and Microsoft Dynamics, Netsuite has a feature that allows easy integration with email, whereas SAP Business One lacks this capability. Users need to log in to the SAP Business One application separately to access emails, unlike Netsuite.

These minor features make a difference, and if SAP Business One can include and improve such aspects, it would become the ideal product for SMEs.

One another thing is SAP Business One consumes a lot of network resources and bandwidth, especially when accessing the web solution, B1 Web Access. While NetSuite is a completely cloud-based solution that can be accessed via a web browser, SAP Business One has this facility but faces some constraints, especially in terms of top performance and speed at the browser level.

However, in the network, there are issues regarding application slowness. This could be a major concern with SAP Business One. These are some areas of improvement for me. "

Sajith Morais
Consultant Enterprise Solutions - SAP Business One and Google Workspace
(G Suite) at Axleta

Read full review [↗]

"I'd like to see the solution become more user-friendly.

It could use more integration capabilities.

The initial setup can be a bit difficult.

It scales only minimally."

PradeepKumar22
Data Governance Lead at Centrient

Read full review [↗]

Pricing

"It's not cheap but offers good value, particularly for medium-sized enterprises."

Reinhard Kabugi
New Business Sales at a tech consulting company with 51-200 employees

Read full review ↗

"If the client's budget is low, they go for SAP Business One."

NasrRafiq
SAP B1 Support Consultant at Abacus Consulting

Read full review ↗

"On a scale from one to ten, where one is expensive and ten is cheap, I rate the solution's pricing a seven out of ten."

TarunPanchal
Sr. SAP System Admin at a tech vendor with 1,001-5,000 employees

Read full review ↗

"SAP Business One is not cheap."

P P Gopalakrishhnan
Practice Head: Digital Transformation at Progressive Infotech Pvt. Ltd.

Read full review ↗

"The price of SAP Business One is high for smaller businesses to afford. The currency plays a large part in the fluctuation of the solution's price when we convert the USD to our local currency. $1,400 is for a limited license and $3,700 is for a professional license."

Abbas Khan
Practice Lead - Technology Consulting at HCC - Technology & Advisory

Read full review ↗

Oracle E-Business Suite

★ ★ ★ ★ ☆ ⓘ

Executive summary

Oracle E-Business Suite (EBS) is considered the most extensive offering of amalgamated worldwide business applications available. Oracle EBS helps facilitate medium to large business enterprise organizations with the ability to enhance critical decision-making processes, streamline business procedures, minimize costs, and improve overall performance and productivity.

Oracle EBS runs as a complement to Oracle Database software. The applications serve to automate such processes as supply chain management (SCM), human resource management (HRM), customer relations management (CRM), project portfolio management (PPM), financial management, service management, and more.

Oracle EBS runs best in the cloud. It is a cost-saving option that offers greater productivity and can immediately and easily respond to changing dynamic business needs with an intuitive, automated scalable cloud infrastructure.

Below are some of the valuable features of popular application offerings available within Oracle EBS:

Supply Chain Management (SCM): Every possible supply chain process can be fully automated, from planning, creation, and appropriation to development and fulfillment, delivering a comprehensive solution application to ensure organizations have robust, intelligent-driven, value-added chains. Some applications include:

- Manufacturing
- Value Chain Planning and Execution
- Procurement and Fulfillment
- Lifecycle Management
- Business Intelligence and Analytics

Human Resource Management (HRM): The solution offers a sturdy group of outstanding human resource processes that enable users to improve productivity, enhance overall business performance, and lower TCO. Some processes include:

Workforce Management
Talent Management
Global Personnel Policy Management
Human Resource Analytics

Customer Relations Management (CRM): This application provides for a streamlined, unique global gathering of information that will ensure all selling channels are continually following the organization's objectives and protocols. Some features include:

- Oracle Service
- Oracle Marketing
- Oracle Order Management
- Oracle Channel Revenue Management

Project Portfolio Management (PPM): Oracle EBS provides a comprehensive, full lifecycle offering of project and portfolio management. Users get a single fully transparent view of all project-related ventures coupled with a superb performance process that grants users the ability to choose the best, most dynamic portfolio ventures.

- Project Collaboration
- Project Management
- Project Analytics
- Project Cost
- Project Billing

Financial Management: Users are able to perform more effectively, improve productivity and efficiency, develop productivity tools and integrated performance management, and develop processes for shared services to reduce overall operating costs. Some features include:

- Asset Lifecycle Management
- Financial Control and Reporting
- Travel and Expense Management
- Lease and Finance Management
- Risk Management and Compliance

Service Management: This application allows users access to the best data necessary to provide correct, precise, reliable information to their clients to ensure that every expectation is exceeded and consistently satisfied.

Inbound and outbound telephony
Project Collaboration
Project Cost
Billing
Project Management

Reviews from Real Users:

Kopano R., Freelancer at a tech services company, says, "What I found most valuable in Oracle E-Business Suite is the patching because it is straightforward. As long as you follow Oracle's best practices, you are able to finish the task of patching without a problem. I like that it's also easy to add products, e.g. if you want to add on financials, you can, or if you don't have financials, you can expand on that.
I like that Oracle E-Business Suite is really scalable
."

Mohammed G., Senior Oracle Application Consultant at a comms service provider, writes, "Oracle E-Business Suite consists of a lot of streams, such as financial and HR processes of the enterprise companies. We are using most of the Oracle financial modules, and we have an Oracle stream, FI procurement stream, and HR streams, which have a lot of applications. Oracle E-Business Suite has over 20 different modules to choose from, it is comprehensive. Additionally, the integration is very good. "

Sample customers

Colab, Portobello, Saudi Telecom Company, DG Khan Cement, Dubai Holding

Top comparisons

More comparisons

SAP S/4HANA	**SAP ERP**	**Oracle HCM Cloud**
Compared 14% of the time	Compared 13% of the time	Compared 10% of the time
Learn more	Learn more	Learn more

Reviewers - Percentages by top Industries

Energy/Utilities Company   **8%**

Construction Company   **7%**

Financial Services Firm   **7%**

Manufacturing Company   **7%**

Visitors Reading Reviews - Percentages by Top Industries
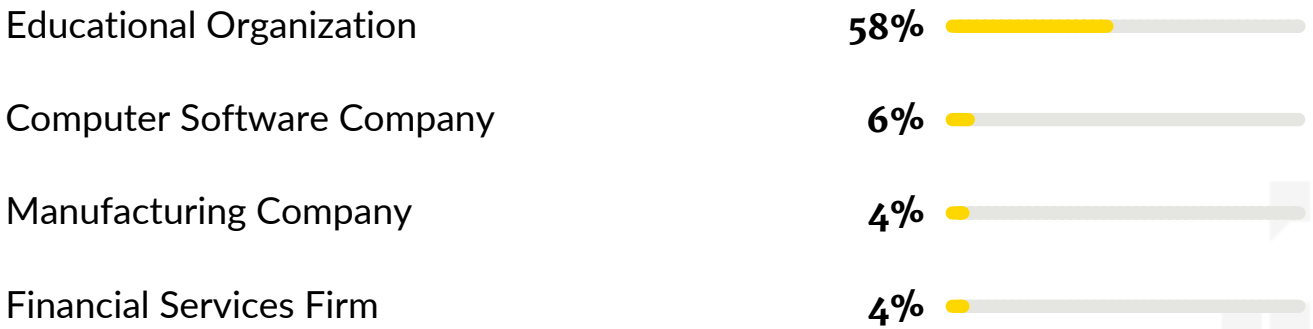
Educational Organization   **58%**

Computer Software Company   **6%**

Manufacturing Company   **4%**

Financial Services Firm   **4%**

Company size

by reviewers

by visitors reading reviews

23%

17%

60%

10%

28%

62%
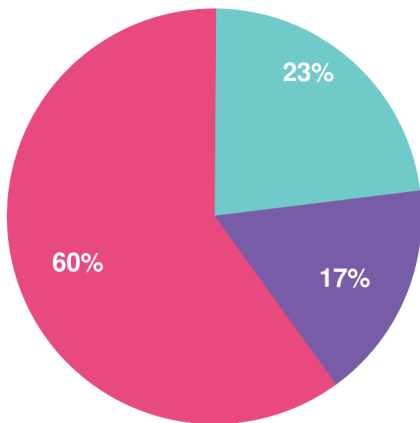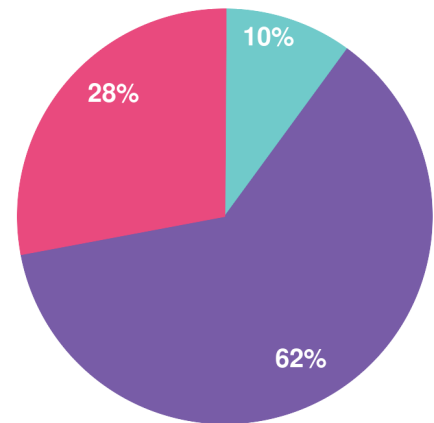
⬤ Small Business   ⬤ Midsize Enterprise   ⬤ Large Enterprise

Valuable features

Excerpts from real customer reviews on PeerSpot:

✔ "The technical support for the solution was very good."

Debharshi Bhattacharya

Assistant Consultant at a performing arts with 51-200 employees

✔ "It was very easy to integrate the product into our existing infrastructure."

MohamedSalah14

CTO at a consultancy with 11-50 employees

✔ "The most valuable feature of Oracle E-Business Suite is the customization."

Verified user

Oracle DBA Section Head at a security firm with 11-50 employees

✔ "Its drag-and-drop features make data distribution a breeze."

HodaAboul Fotouh

Product Development Manager at Raya Integration

✔ "Oracle's technical support is better than others."

SyedAbid Hussain
Senior Cloud Infrustructure Engineer at LogicEra

What users had to say about valuable features:

The user experience in supply chain and operations management is excellent. The product is powerful in the supply chain, manufacturing, and financial domains. The system is powerful enough to absorb any business case we face during our implementation, regardless of the industry. Whether it is the public sector, retail, or FMCG, Oracle E-Business Suite can fit any business process.

It was very easy to integrate the product into our existing infrastructure. The analytics and reporting tools streamline our processes. We can implement the standard and emerging best practices to enhance decision-making. The tool has a lot of reports. We can develop custom reports easily. We can easily connect it with any data warehouse and use the analytics features. Right now, the product can handle any business case, even manufacturing. Discrete manufacturing and process manufacturing can be handled easily.
"

MohamedSalah14
CTO at a consultancy with 11-50 employees

Read full review ↗

"The most valuable feature of Oracle E-Business Suite is the customization. Compared to other competitor systems, you can find a larger customization scale in the solution, usually in all layers, starting from the database, reports, and modules. The solution can create custom modules from scratch."

Verified user
Oracle DBA Section Head at a security firm with 11-50 employees

Read full review ↗

"In my EBS experience, the finance tools stand out for their efficiency. Transitioning to Oracle E-Business Suite has been a game-changer. As someone with a background in user experience development, I quickly adapted to its user-friendly interface within days. The graphical dashboards and reports, previously requiring extensive technical effort in EBS, are now effortlessly presented in Oracle E-Business Suite. Its drag-and-drop features make data distribution a breeze. Overall, Oracle E-Business Suite's intuitive design and powerful insights make it a standout for cloud-based business operations."

HodaAboul Fotouh
Product Development Manager at Raya Integration

Read full review ↗

"The most valuable features of Oracle ERP depend on the specific needs of each customer.

The financial module has excellent features that many find valuable, while the HCM module is also highly regarded.

Additionally, Property Manager IFRS 16 is known to be effective.

Ultimately, the choice of which features to use depends on each customer's unique requirements."

Verified user
General Manager at a tech consulting company with 11-50 employees

Read full review ↗

"The new Subledger Accounting feature is very strong. It's the most powerful thing Oracle has done in this latest upgrade. We can easily customize which is something that wasn't easy with the SaaS product. With an Oracle database and application, everything is integrated into one solution from one provider. The entire process is now integrated. Because we use Excel and Outlook a lot, there's no need to log off and on, it's all integrated. It's transparent for the end user, which is good. Oracle implemented OTBI, which saves the need to print reports. Everything is available as you go and on the go, which is a good feature. It's great for analysis.
"

Adil Fouari
Oracle Applications Consultant at ASAM Conseil Inc

Read full review ↗

"What we like about Oracle E-Business Suite is that we didn't find any issues with it. In the Indian market, the subscription solutions aren't that suitable, even in terms of the complexity of the regulations, taxes, etc., so that's why we had to go for an on-premise solution that's hosted on the cloud, and we're happy with Oracle E-Business Suite.

We also like that Oracle E-Business Suite is quite flexible, and we've also built some bolt-ons and they're working fine."

Verified user
Deputy Chief Operating Officer at a energy/utilities company with 201-500 employees

Read full review ↗

Pain Points

The main pain points mentioned:

✖   "The integration features of the tool on on-premises weren't that great, making it an area where improvements are required."

Debharshi Bhattacharya
Assistant Consultant at a performing arts with 51-200 employees

✖   "The users feel that the product is not user-friendly."

MohamedSalah14
CTO at a consultancy with 11-50 employees

✖   "The document that supports the Oracle E-Business Suite regarding the installation and upgrading is long compared to other products and needs to be enhanced."

Verified user
Oracle DBA Section Head at a security firm with 11-50 employees

❌ "It is on the expensive side."

HodaAboul Fotouh
Product Development Manager at Raya Integration

❌ "There are always some bugs and missing patches."

SyedAbid Hussain
Senior Cloud Infrustructure Engineer at LogicEra

Room for improvement:

"We find challenges in the manufacturing modules. The users feel that the product is not user-friendly. Continuous manufacturing is very complex. We must automate the whole manufacturing process cycle and connect multiple production lines. It is not an easy task in Oracle to implement such things. Other than that, the solution is excellent."

MohamedSalah14
CTO at a consultancy with 11-50 employees

Read full review ↗

"The document that supports the Oracle E-Business Suite regarding the installation and upgrading is long compared to other products and needs to be enhanced. Some components of Oracle E-Business Suite, like the database, GDK, and WebLogic, stop at a certain point, which is not its last version."

Verified user
Oracle DBA Section Head at a security firm with 11-50 employees

---

Sometimes, when you prepare your rules, the robustness of the rules is essential. Allowing excessive user modifications can lead to situations where only specific scenarios are considered, neglecting others. This can cause difficulties for users.

SAP doesn't allow changes in their processes beyond the limit. While this might restrict some flexibility, it fosters repeatability in system behavior, which users eventually adapt to. In Oracle E-Business Suite, we've faced situations where a procurement workflow appears stuck in someone's inbox, even though it's not there. This discrepancy is potentially caused by configuration or feature issues."

Verified user
Vice President at a energy/utilities company with 201-500 employees

---

"Oracle could improve its licensing model by offering more flexible options, such as subscription-based pricing. Nowadays, people are going for more open-source products.

I would like to see Oracle E-Business Suite include all the necessary patches and fixes in the main product instead of requiring customers to pay for support for each one."

SyedAbid Hussain
Senior Cloud Infrustructure Engineer at LogicEra

Read full review ↗

"Improving the reporting and user interface of Oracle ERP would be beneficial and is something that can be considered for future updates.

As an operations manager, my knowledge of the functional aspects of Oracle ERP is limited, and functional experts would likely have a better understanding. However, based on feedback from many customers, the reporting features of the system are not considered to be very effective.
"

Verified user
General Manager at a tech consulting company with 11-50 employees

Read full review ↗

"The operations could be better, specifically for manufacturing processes. There could, for example, be some sort of forecasting available. We need more planning and scheduling options. They need more analytical capabilities.

It can't really scale.
"

Neeraj Thakur
Chief Technology Officer at Jagatjit Industries Limited

Read full review ↗

Pricing

"Products concerning areas like CRM and ERP should provide value at lesser costs to customers, especially if you consider that the initial cost of implementation is high."

Debharshi Bhattacharya
Assistant Consultant at a performing arts with 51-200 employees

Read full review ↗

"Oracle generally gives a lot of discounts."

MohamedSalah14
CTO at a consultancy with 11-50 employees

Read full review ↗

"Oracle's pricing is on the higher end."

SyedAbid Hussain
Senior Cloud Infrustructure Engineer at LogicEra

Read full review ↗

"The solution is quite expensive."

Ikh-Erdene Namsrai
Senior System Administrator at Mongolian Mining Corporation

Read full review ↗

"In my opinion, the prices for Oracle ERP are reasonable, especially considering the various discounts that are often available."

Verified user
General Manager at a tech consulting company with 11-50 employees

Read full review ↗

Microsoft Dynamics AX

★ ★ ★ ⯪ ★ ⓘ

Executive summary

Microsoft Dynamics AX is an enterprise resource planning (ERP) solution designed to support the business processes of organizations in a wide range of industries, including manufacturing, retail, and professional services. The solution offers a comprehensive set of tools and features to support financial management, supply chain management, human resources management, and project management, among others.

With Dynamics AX, organizations can manage their financial operations, including general ledger, accounts payable, accounts receivable, and cash management. It also offers tools for managing the supply chain, including inventory management, purchase order management, and sales order management. Dynamics AX also supports human resources management, including employee self-service, benefits administration, and payroll. Overall, it is a flexible and scalable platform for organizations of all sizes.

Microsoft Dynamics AX Features

Microsoft Dynamics AX has many valuable key features. Some of the most useful ones include:

- **Financial management:** Microsoft Dynamics AX offers tools for managing financial operations, including general ledger, accounts payable, accounts receivable, and cash management.

- **Supply chain management:** It supports the management of supply chain operations, including inventory management, purchase order management, and sales order management.

- **Human resources management:** The human resources management feature includes tools for managing human resources operations, including employee self-service, benefits administration, and payroll.

- **Project management:** Microsoft Dynamics AX has tools for managing projects, including project tracking, project billing, and resource management.

Manufacturing: The solution supports the management of manufacturing operations, including product configuration, production planning, and quality management.

Retail: Microsoft Dynamics AX offers tools for managing retail operations, including point of sale (POS), merchandising, and customer management.

- **Professional services:** The solution's professional services include project management, time and expense tracking, and billing.

- **Reporting and analytics:** With Microsoft Dynamics AX, business intelligence and reporting capabilities help organizations gain insight into their operations and make data-driven decisions.

Microsoft Dynamics AX Benefits

There are many benefits to implementing Microsoft Dynamics AX. Some of the biggest advantages the solution offers include:

- **Comprehensive:** Microsoft Dynamics AX integrates with other Microsoft solutions, such as Office 365 and Power Platform, to provide a comprehensive and integrated solution for business management.

- **Streamlined operations:** The solution helps organizations streamline and automate their financial, supply chain, and human resources operations, improving efficiency and reducing manual effort.

- **Customization:** Microsoft Dynamics AX is a highly customizable solution that can be tailored to meet the specific needs of a wide range of industries and organizations.

Reviews from Real Users

Microsoft Dynamics AX is a solution that stands out when compared to many of its competitors. Some of its major advantages are its UI functionality, flexibility, and cost-effectiveness.

"The most valuable feature I've found is the [UI functionality](#)," says Navnath B., Head IT and CIO at Mutual Automotive Pvt Ltd.

Another PeerSpot reviewer, Timpa A., IT Manager at an energy/utilities company says he like the solution because "It is [flexible and cost-effective](#)."

Shahzad I., ERP Project Manager & Managing Consultant at Liwa Education, Iranfava, explains, "It's[good for retail businesses.](#) It expands a lot and constantly brings on new features. It's got a lot of competitive features."

Sample customers

ConQuaestor, D & H Distributing, Sunny Queen, Mesa Associates, Britax Childcare, Ibema, Arafa, Sabo S.p.A.

Top comparisons

SAP ERP

Compared 42% of the time

Learn more

Microsoft Dynamics 365 Business Central

Compared 15% of the time

Learn more

SAP S/4HANA

Compared 11% of the time

Learn more

Reviewers - Percentages by top Industries

Manufacturing Company **31%**

Computer Software Company **17%**

Construction Company **9%**

Financial Services Firm **9%**

Visitors Reading Reviews - Percentages by Top Industries

Computer Software Company **14%**

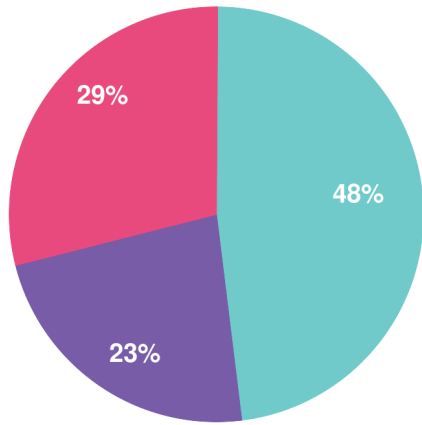Manufacturing Company **11%**

Retailer **6%**
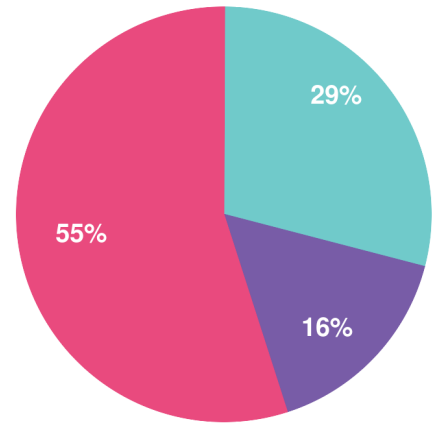
Educational Organization **6%**

Company size

by reviewers

by visitors reading reviews

- Small Business
- Midsize Enterprise
- Large Enterprise

Valuable features

Excerpts from real customer reviews on PeerSpot:

✔ "It is a scalable solution. Scalability-wise, I rate the solution a ten out of ten."

MuhammadShakeel
Senior System Engineer at Confiz Solutions

✔ "The production is a valuable feature."

Jussi Kokkonen
Managing Consultant at Midagon Oy

✔ "The product's most valuable features are its day-to-day operations, Power BI-driven workspaces, and homepage."

Nanditha J Kini
Presales Manager at KPMG

✔ "According to user feedback, the product's most valuable features are modern web-based accessibility and user-friendly interface."

Nawaaz Khan
Assistant Manager at Grant Thornton

✔ "We're using the solution for financial modules, specifically focusing on consolidation, financial configuration, management reporting for warehousing, sales.Most of the features of Microsoft Dynamics AX are good. The overall structure and functions are great.The solution is stable.The initial setup is straightforward."

AbdelkaderRaway
Consultant at Industry for consultant

What users had to say about valuable features:

"The product's most valuable features are its day-to-day operations, Power BI-driven workspaces, and homepage. It also includes features such as easy data searching, adding data to the favorite column (similar to using favorites in an internet browser), and access to the ERP system from any device with internet connectivity."

Nanditha J Kini
Presales Manager at KPMG

Read full review ↗

"In terms of features, GP offers a wide range of strong capabilities, particularly in the financial module. Moreover, the sales and distribution modules are robust, and reliable, and seldom encounter issues. Customizations and integration are well-executed in GP, providing a solid foundation for building various additional models. Many users have leveraged GP to create their own models and seamlessly integrate them into the system. These features are undeniably strong points of GP.

The advantages are consistent, and the most significant one is reliability. In North America, the analytics within GP are notably straightforward and user-friendly. The interface is intuitive, resembling the familiar look and feel of Windows and integrating seamlessly with Microsoft Office. This user-friendliness is a key reason people prefer using it. Additionally, I've noticed that individuals often choose to work with .NET specific functionalities within GP."

SherifAnter
Manager, Information Technology at Holdipharma - Drug Holding company

[Read full review ↗](#)

"Supply Chain Management is an excellent feature. Finance also performs well. There's an element of project management present, which I think makes it a good overall product.
"

Alwin Machingauta
MD at ALPASA Solutions

[Read full review ↗](#)

"This solution's most valuable feature is its workflow for purchase orders and inventory. Additionally, the integration capabilities are also very impressive."

Wolfgang Silvestre
IT Manager at Westin Camino Real

Read full review ↗

"The real-time analysis and information we get are very helpful.

It helps us with forecasting revenue and analyzing costs.

It's scalable.

Technical support is helpful.

The pricing is okay."

Trung Luong Thanh
Project Assistant at Scc

Read full review ↗

"One of the most valuable features is its centralized, cloud-based solution to have all the data in one place. Additionally, the user experience is also good."

BhaveshParmar
IT Head at Intercraft

Read full review ↗

Pain Points

The main pain points mentioned:

❌   "The tool's setup phase and pricing are areas with certain concerns where improvements are required."

MuhammadShakeel
Senior System Engineer at Confiz Solutions

❌   "The general speed of the solution needs improvement."

Jussi Kokkonen
Managing Consultant at Midagon Oy

❌   "Microsoft Dynamics AX should include more connectors for third-party integrations. It should also include more features that AI models can govern."

Nanditha J Kini
Presales Manager at KPMG

❌ "From a consultant's point of view, I recommend an enhancement in terms of detailed documentation for the products on the website."

Nawaaz Khan
Assistant Manager at Grant Thornton

❌ "The product needs better admin control.There is room for improvement in flexibility, reporting, and dashboards.Artificial intelligence should be incorporated. I have concerns regarding partners, specifically in the implementation and deployment of Microsoft Dynamics."

AbdelkaderRaway
Consultant at Industry for consultant

Room for improvement:

"Microsoft Dynamics AX should include more connectors for third-party integrations. It should also include more features that AI models can govern. Challenges in data migration for Microsoft Dynamics AX may arise from receiving data that is not entirely clean or encountering difficulties in uploading large volumes of data. However, the DMS framework allows predefined templates for uploading customer master data and transactions."

Nanditha J Kini
Presales Manager at KPMG

Read full review ↗

"From a consultant's point of view, I recommend an enhancement in terms of detailed documentation for the products on the website. We already have tutorials, but they are very generic and brief. It becomes difficult to understand as no case studies are associated with the process or modules.

Many users are not aware of upcoming releases, feature changes, or modifications. Implementing a targeted notification system, where consultants receive updates based on specialization, would be beneficial. It would help everyone stay informed, fostering their ability to offer enhanced solutions to clients by remaining up-to-date with the development. "

Nawaaz Khan
Assistant Manager at Grant Thornton

Read full review [↗]

The product needs better admin control, and there is room for improvement in flexibility, reporting, and dashboards. Artificial intelligence should be incorporated. I also have concerns regarding partners, specifically in the implementation and deployment of Microsoft Dynamics. The partner we engaged with within Egypt lacked awareness of many features during the configuration and implementation.

It was strange to find the partner unaware of the function and service that Microsoft granted him to develop and deploy for their customers. This was a big issue. Microsoft needs to establish specific criteria for selecting representatives. It's not just about sending representatives but also about how you add value to the customer. I'm seeking not only to proceed with the Microsoft Dynamics Series but also to engage with a representative who can address and represent my business needs.
"

AbdelkaderRaway
Consultant at Industry for consultant

Read full review [↗]

"In GP, there are certain features like financial reporting that aren't part of the core GP package. Users might need to install additional components for these features. For example, there's a reseller product called Management Reporter, but many users would prefer to have the reporting capabilities integrated within GP itself, rather than relying on external tools.

The manufacturing module in GP is quite basic, and those who require more advanced manufacturing capabilities often turn to third-party modules or tools. Additionally, you might be aware that in 2028, GP is expected to reach its end of life. Microsoft has already ceased selling GP to new customers. It's essentially the same product, but this marks the final year for GP's availability.
"

SherifAnter
Manager, Information Technology at Holdipharma - Drug Holding company

Read full review ↗

"The product could be more accessible for small and medium-sized businesses. The license renewal cost is on the higher side. It could be improved as well. Additionally, the user interface could be better."

Ikechukwu Opia
Account Executive at Lychee Integrated Solutions

Read full review ↗

"The only thing that is kind of annoying for every time I put my time in, before I send it off, I have always to save it first. I cannot immediately send it off. It's the only thing that needs improvement. For instance, if I'm booking my time in IMEI and AX and I have my tap open, and I want to send it and it's submitted, it asks to save first. I always get an error message here.

In addition, I sometimes put in wrong data that needs correction, but I cannot change it or approve it without withdrawing it. It will then take time for me to go back in and edit it."

Yusuf Oezeren
Senior System Engineer at MOD IT GmbH

Read full review ⬈

Pricing

"The product's license is expensive. My company is located in a region where we have to pay the most for the tool due to our currency and inflation scenario."

MuhammadShakeel
Senior System Engineer at Confiz Solutions

Read full review ↗

"The tool's licensing model is based on user subscription. The pricing needs to be reduced for the Indian and South Asian markets."

Nanditha J Kini
Presales Manager at KPMG

Read full review ↗

"The platform's price offering is good."

Nawaaz Khan
Assistant Manager at Grant Thornton

Read full review ↗

"Comparatively, Business Central appears to be more cost-effective. Microsoft offers Business Central at only $70 per user per month in the US. In contrast, GP requires an initial investment, including around $9,000 for the GP license for three users and additional expenses for hardware. Therefore, the initial investment for GP is quite substantial. On the other hand, cloud-based ERP products like Business Central do not entail the same upfront investment and operate on an ongoing, subscription-based model."

SherifAnter
Manager, Information Technology at Holdipharma - Drug Holding company

Read full review ↗

"The solution is expensive."

Verified user
Senior Team Manager at a computer software company with 11-50 employees

Read full review ↗

JD Edwards EnterpriseOne

★ ★ ★ ★ ⯪ ⓘ

Executive summary

JD Edwards EnterpriseOne is an enterprise resource planning (ERP) software solution developed by Oracle. It is designed to help organizations streamline and automate their business processes, including financial management, supply chain management, and manufacturing operations. JD Edwards EnterpriseOne is a highly customizable solution that can be tailored to meet the specific needs of a wide range of industries, including manufacturing, distribution, and services.

With JD Edwards EnterpriseOne, organizations can manage their financials, inventory, order management, procurement, and supply chain processes from a single, integrated platform. It also provides real-time visibility into business performance, enabling organizations to make informed decisions and respond quickly to changing market conditions.

JD Edwards EnterpriseOne Features

JD Edwards EnterpriseOne has many valuable key features. Some of the most useful ones include:

- **Financial management:** The solution provides tools for financial management, including general ledger, accounts payable, accounts receivable, and fixed assets.

- **Supply chain management:** Its tools for managing the supply chain include procurement, inventory management, and order management.

- **Manufacturing operations:** JD Edwards EnterpriseOne supports manufacturing operations, including material requirements planning (MRP), capacity planning, and shop floor control.

- **Real-time visibility:** With its real-time visibility into business performance, organizations can make more informed decisions.

- **Business intelligence:** The solution offers business intelligence and reporting capabilities to help organizations gain insight into their operations and make data-driven decisions.

Workflow management: The solution's workflow management enables organizations to automate and streamline business processes.

Mobile access: JD Edwards EnterpriseOne allows users to access information and perform tasks from anywhere, at any time via mobile access.

- **Security:** It provides a secure platform for protecting sensitive data and ensuring the integrity of business operations.

JD Edwards EnterpriseOne Benefits

There are many benefits to implementing JD Edwards EnterpriseOne. Some of the biggest advantages the solution offers include:

- **Increased productivity:** With its range of tools and features, the solution supports collaboration and communication, improving productivity and reducing the time required to complete tasks.

- **Improved business performance:** JD Edwards EnterpriseOne helps organizations improve their overall business performance by providing real-time visibility into key performance metrics and enabling data-driven decision-making.

- **Customization:** JD Edwards EnterpriseOne offers a highly customizable solution that can be tailored to meet the specific needs of a wide range of industries and organizations.

- **Integration:** It integrates with other enterprise applications, including customer relationship management (CRM), human resources (HR), and e-commerce solutions.

Reviews from Real Users

JD Edwards EnterpriseOne is a solution that stands out when compared to many of its competitors. Some of its major advantages are its ability to model, ease of use, customization capabilities, and being able to create reports without coding.

According to PeerSpot user Raymond R., JD Edwards functional consultant manufacturer at Ordina, "The strongest functionality of JD Edwards is the ability to model, in the production that it is, model the production process. If I were to model the bill of materials and production routing, then that's one of the strongest parts of JD Edwards."

Khalid J., Senior Manager - Group ICT at Gulf Aluminium Rolling Mill Co. B. S. C., says, "We find the ease of use, customization, and user interface valuable."

In addition, a Project Leader at a tech services company expresses, "With the new versions, it has become very user-friendly. We have integration with mobiles, and we have cloud-based solutions. There are a lot of things that can be done by front-end users without technical knowledge. They can create reports without having to do any coding, and it's very good now."

Sample customers

TechNova Imaging Systems (P) Ltd, Jordan Petroleum Refinery, Hosun Universal Co. Ltd., Grupo Corporativo Papelera SA de CV, Label Technology Inc., Uniwax S.A., Al Jaber Group, SOMAR Corporation, SICIM S.p.A.,

Top comparisons

More comparisons

ORACLE **JD Edwards World**	SAP **SAP ERP**	ORACLE **Oracle Fusion Cloud ERP**
Compared 19% of the time	Compared 14% of the time	Compared 14% of the time
Learn more	Learn more	Learn more
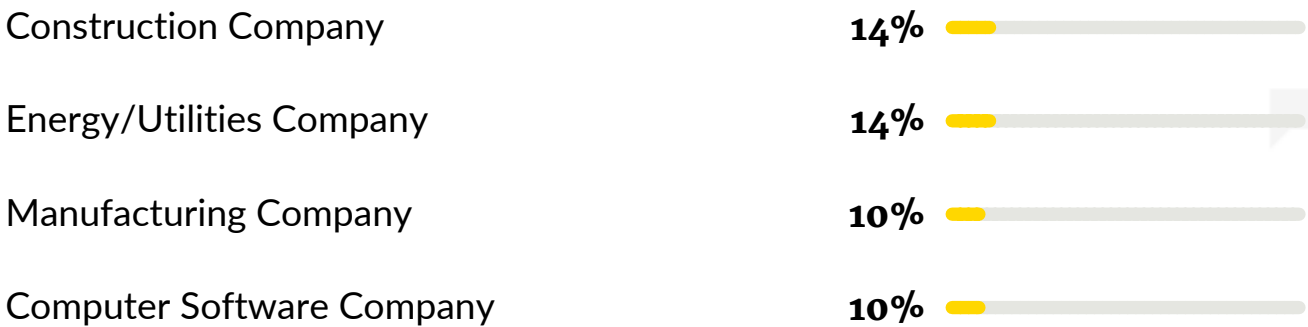
Reviewers - Percentages by top Industries

Construction Company **14%**

Energy/Utilities Company **14%**

Manufacturing Company **10%**

Computer Software Company **10%**

Visitors Reading Reviews - Percentages by Top Industries

Computer Software Company **16%**

Manufacturing Company **13%**

Financial Services Firm **6%**

Construction Company **6%**

Company size

by reviewers

by visitors reading reviews

33%

17%

50%

24%

17%

59%
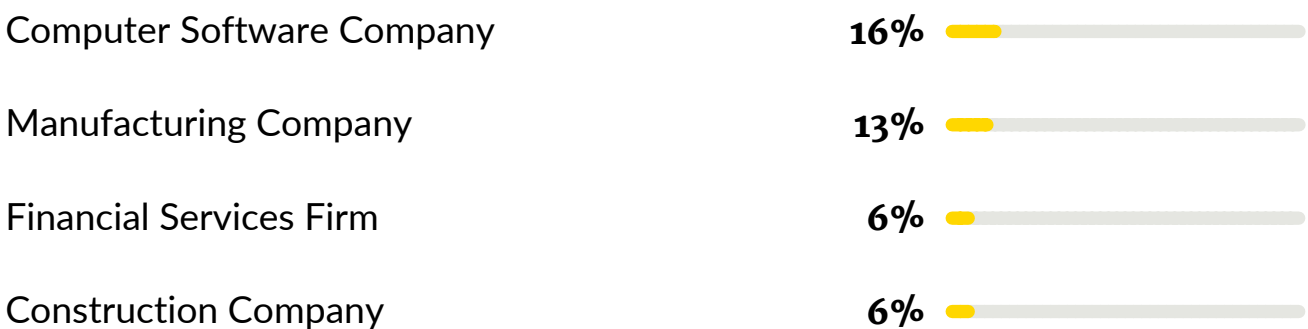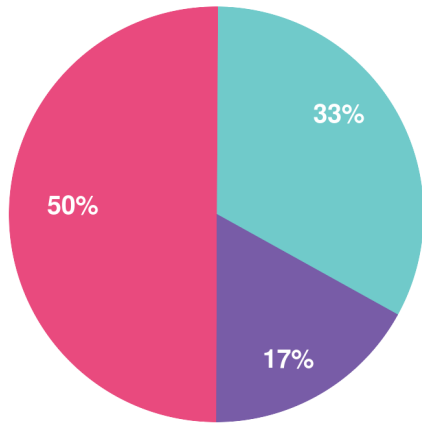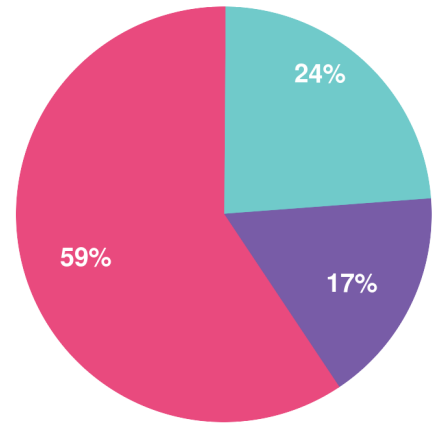
● Small Business   ● Midsize Enterprise   ● Large Enterprise

Valuable features

Excerpts from real customer reviews on PeerSpot:

✔ "The tool is valuable for its rich set of functionalities and stability.The solution is stable.The customer service and support is good."

Domenico Monaco
CEO at Domino

✔ "JD Edwards EnterpriseOne is perfect for our reporting for the management, workflow, and procurement workflow."

GEORGE BASSILY
Business solution Manager at NFPC

✔ "The product has been stable so far."

Aurelien Ouabi
Project Manager at SQORUS

✔ "Traceability is the most valuable feature of JD Edwards EnterpriseOne...The stability of the solution is excellent."

Juan Carlos Escobar Gama
Director TIC's - CMC chairman at CSS

✔ "The solution's Accounts Payable and Procurement modules are the most stable and quite useful compared to other finance modules."

Subramaniam G
Senior Project Manager at Clarisity Solution

What users had to say about valuable features:

Feature-wise, it is a good product. I have implemented the solution in a big company. It is one of my projects where I implemented JD Edwards EnterpriseOne. "

Aurelien Ouabi
Project Manager at SQORUS

Read full review ↗

"The solution's Accounts Payable and Procurement modules are the most stable and quite useful compared to other finance modules. For modules related to finance, we are quite satisfied with the AP, General Accounting, Procurement, Sales, and Inventory modules."

Subramaniam G
Senior Project Manager at Clarisity Solution

Read full review ↗

"The solution is very easy to set up.

I have good integration with all systems, and that makes life much simpler. It helps simplify supply chains and distribution.

The solution can scale.

It's mostly stable. "

Sydney Chidambaram
Senior JD Edwards Functional Consultant at Critical Data Management (Pty) Ltd

Read full review ↗

"There are numerous good features. Our customers really like the bank configuration of the solution. By budgeting regarding the financial base for the management. There are a host of features that our customers are interested in. The features really have to be self-explanatory."

Eric Oboh
Director at Vertex Business Systems

Read full review ↗

"Flexibility is the most valuable aspect of JD Edwards EnterpriseOne because it allows personalization.

I also like the excellent user experience and improved user interface in the newest version of JD Edwards EnterpriseOne."

Luciano Barroso
Innovation Director at MPL Corporate Software

Read full review ↗

"Its user interface and ease of navigation are valuable. The functionality and enhancement capabilities in terms of development, browsing tables, et cetera are also valuable.
"

Nitin Mothilall
Senior Business Analyst at a computer software company with 501-1,000 employees

Read full review ↗

Pain Points

The main pain points mentioned:

❌ "The product's pricing should be improved."

> **Domenico Monaco**
> CEO at Domino

❌ "The way of creating daily reports could be made a little bit easier."

> **GEORGE BASSILY**
> Business solution Manager at NFPC

❌ "The only issue with the solution that it yet to consider improvements in its price."

> **Aurelien Ouabi**
> Project Manager at SQORUS

❌ "The initial setup was complex...One should get the end-user manual because, in some parts, JD Edwards EnterpriseOne is not user-friendly."

> **Juan Carlos Escobar Gama**
> Director TIC's - CMC chairman at CSS

✖️ "The Fixed Asset module is not desirable because it is complicated."

Subramaniam G
Senior Project Manager at Clarisity Solution

Room for improvement:

In terms of weaknesses, I can say that the product has no problems since it can be easily deployed.

Instead of considering adding additional things to the overall app, it is good to add a financial path and general ledger since that is what is mostly used here.

The only issue with the solution that it yet to consider improvements in its price. "

Aurelien Ouabi
Project Manager at SQORUS

Read full review ↗

"We are currently working on the new version of JD Edwards EnterpriseOne as we are currently involved in four different industries. Our focus is on optimization, and with this new version, we hope that using the solution, we succeed at integrating AI to help with tracking and addressing. We are also working with a group of companies that we have invested in and have new deals with, and we want to be able to provide information through dashboards using AI and BI, using the solution. Additionally, we are exploring the use of blockchain technology to ensure that not only our investments but also our clients have access to market information and understand how everything is working."

Juan Carlos Escobar Gama
Director TIC's - CMC chairman at CSS

Read full review ↗

"During our procurement centralization project, we noticed that the EDI interface is slightly complicated. Certain fields are insignificant, but we have to enter information into those fields because the system would not proceed further without those inputs. So, the EDI interface should be improved. The Fixed Asset module is not desirable because it is complicated.

Though the solution has a lot of good features, I do not like the dashboard. If VA tools can be integrated into the solution, it will be helpful for key decision-makers in the organization, like CFOs and CIOs. Currently, these decision-makers rely on a separate VA tool to obtain information."

Subramaniam G
Senior Project Manager at Clarisity Solution

Read full review ↗

"They need to improve the planning section of Enterprise One.

They need to improve the logs and need to write some sort of script that clears logs after so many days.

There need to be proper error codes. The red alerts need to be explained a bit better. Te yellow alerts are fine.

The product planning feature need improvement.

There needs to be more functional.

The sales forecasting needs to be improved.

It is expensive."

Sydney Chidambaram
Senior JD Edwards Functional Consultant at Critical Data Management (Pty) Ltd

Read full review ↗

"I would like the user experience to be more user-friendly. The current reporting system is not good; the only options are to export to PDF and Excel. The previous reporting system was not good either unless we do blind reporting where we can find our own report, such as a DTE stop report. It is not good compared to our website.
"

Eric Oboh
Director at Vertex Business Systems

Read full review ↗

"The solution could improve by having additional efficient analytics available to more users. They should allow a sample database to be able to test and do proof of concept would be extremely valuable to all of our clients.
"

IanCampbell
CEO at 2209413 Ontario Inc.

Read full review ↗

Pricing

"The solution's pricing depends on the module you're purchasing."

Domenico Monaco
CEO at Domino

"The solution's pricing depends on the deal and the number of users."

GEORGE BASSILY
Business solution Manager at NFPC

"In terms of pricing, we have a lot of problems because companies here don't have enough resources to acquire the product. So we need to evaluate the price according to our demographic…The license cost is around 1,00,000 euros."

Aurelien Ouabi
Project Manager at SQORUS

"The pricing is very high. Even though the license is perpetual yet you have to get the maintenance. Since we pay using Pesos, it's very expensive."

Juan Carlos Escobar Gama
Director TIC's - CMC chairman at CSS

"More transparent pricing of the software is needed."

IanCampbell
CEO at 2209413 Ontario Inc.

Infor LN

★★★★☆ ⓘ

Executive summary

From the largest global manufacturing enterprises with complex multisite needs to smaller, single-site organizations, Infor LN is enterprise resource planning (ERP) software that features capabilities designed to meet the unique business requirements of manufacturers. Infor LN offers fast and cost-effective deployment with integration on the shop floor and across the supply chain with financials, quality management, service management, order management, and business partners. Contextualized, industry-specific analytics help you gather real-time data and monitor metrics for improved communication with business partners wherever they are.

Sample customers

LTH Castings, Gloucester Engineering, Gorman-Rupp, Computer Designs, Instrument Technology, GWA Group Limited, PRIDE Industries, CAV Aerospace, New Scale Technologies Inc.

Top comparisons

More comparisons

SAP ERP

Compared 27% of the time
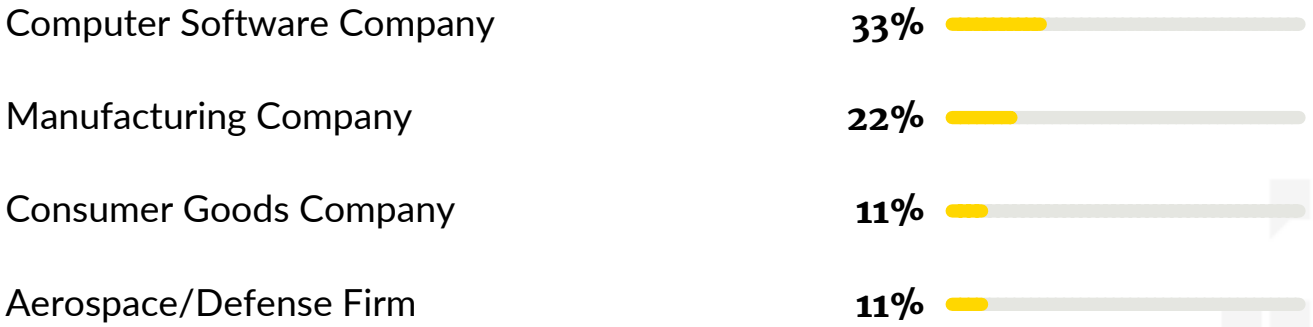
Learn more

Infor M3

Compared 22% of the time

Learn more

Infor LX

Compared 11% of the time

Learn more

Reviewers - Percentages by top Industries

Computer Software Company   **33%**

Manufacturing Company   **22%**

Consumer Goods Company   **11%**

Aerospace/Defense Firm   **11%**

Visitors Reading Reviews - Percentages by Top Industries

Manufacturing Company   **16%**

Computer Software Company   **14%**

Retailer   **5%**

Educational Organization   **5%**

Company size

by reviewers

13%
13%
74%

by visitors reading reviews

30%
54%
16%
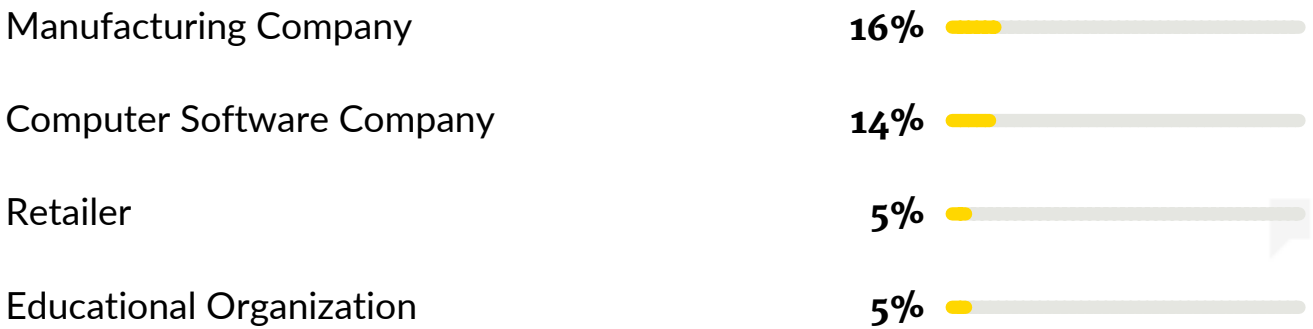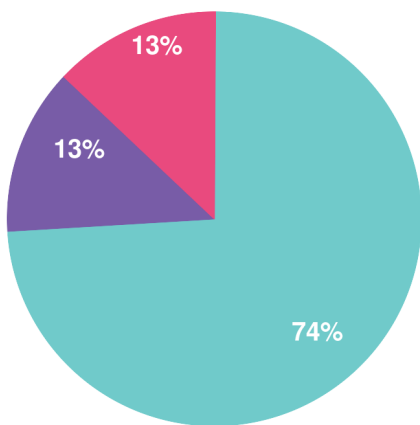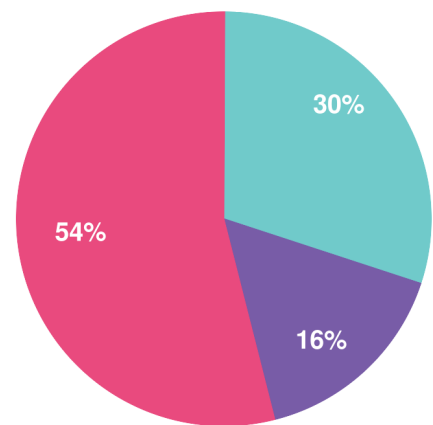
⬤ Small Business   ⬤ Midsize Enterprise   ⬤ Large Enterprise

Valuable features

Excerpts from real customer reviews on PeerSpot:

✔ "Infor LN is a completely integrated product that provides good stability."

Sanjay Patankar
General Manager at Godrej & Boyce Mfg. Co. Ltd.

✔ "Most of them who use Infor LN have add-ons connected to ERP. It's either a supplier exchange, or they've got sales problems that are integrated with it."

AbrahamGeorge
Senior Director of Consulting at Coserve Software Solutions

✔ "It's fast, predicts well, and is basically the best tool in the market for the automotive industry and network planning projects."

JorgeSaraiva
CTO at SAPO

✔ "Material planning and predictive planning are both essential aspects."

Haridas Narayanan
Director, Consulting Services at Blue Chip Computer

✔ "The best thing about Infor LN is that you can use it for inter-company business and for international businesses, especially by mid-sized and big companies."

Dietmar Müller
MC Sales ERP at Cronon GmbH

What users had to say about valuable features:

"The most viable feature is the manufacturing module. There are benefits to using cloud-based ION, such as facilitating seamless connections with third parties. You can leverage alerts and workflows and customize reports using the Report Designer. Another advantage is the document management feature integrated into Infor OS. The planning engine is highly robust. Furthermore, the integration with Factory Track is easy to use.

Infor helps people make quicker, better decisions."

AbrahamGeorge
Senior Director of Consulting at Coserve Software Solutions

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"The most valuable feature is its ability to handle products with up to 2,500 components, making it valuable for streamlining complex business operations. Our company's problem was planning production while ensuring we had the resources we needed. We needed a flexible solution, and Infor LN was the perfect choice.
"

Zsolt Takács
Purchasing Manager at Eszter Kft.

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"The project module is the best that I've ever seen, and more than that, it's the company's flexibility to change. It means that in our company, Infor LN has the capability to support many kinds of industries. For example, we have an optics factory, we have a mechanical parts factory, and Infor LN can support all of them. That's because we have the flexibility to make changes and add additional fields that support our business correctly."

Verified user
Project Manager OneERP Program at a aerospace/defense firm with 10,001+ employees

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"Specifically, I believe that Infor LN's strengths lie in its manufacturing module, planning capabilities, and order management features, such as procure-to-pay and order-to-cash. If I had to pinpoint one specific domain, I would say that manufacturing is exceptionally strong in Infor LN."

RohitPothani
Lead consultant at Merino Consulting Services

"The pricing is good.

I like the way that you can diagram flows and add layers. It has a tree view that gives you a good idea about all the pieces involved in specific procedures.

It's stable.

The solution scales well.

The initial setup is easy.

Support is responsive and ready to help."

Ilias Jemili
ERP Consultant at a university with 51-200 employees

"The best feature of this solution, is that it provides businesses with a way to see information from across different process streams, in one place via dashboards."

RENATOESPOLADORE
Enterprise Account Executive at RPEspoladore LTD

Read full review [↗]

Pain Points

The main pain points mentioned:

✖ "The solution's performance could be improved."

Sanjay Patankar
General Manager at Godrej & Boyce Mfg. Co. Ltd.

✖ "When it comes to planning, it's more challenging to consider the entire structure, such as having a specific SKU and wanting to look at the planning for the whole structure. You must delve into individual item details to plan for it with order planning. Therefore, improvements will allow more comprehensive planning for each SKU."

AbrahamGeorge
Senior Director of Consulting at Coserve Software Solutions

✖ "Infor LN has customer support in India, but service could be improved. So, basically, they prioritize agreements, and the number of tickets closed within a certain timeframe, not necessarily the quality or resolution of the tickets themselves. They just open and close them, sometimes without even understanding the issue. That's the biggest problem."

JorgeSaraiva
CTO at SAPO

✖ "The user interface is not very intuitive for newer users."

Haridas Narayanan
Director, Consulting Services at Blue Chip Computer

✖ "In general, the HR-related part of Infor LN doesn't work properly in Germany, making it an area that requires improvement."

Dietmar Müller
MC Sales ERP at Cronon GmbH

Room for improvement:

"When it comes to planning, it's more challenging to consider the entire structure, such as having a specific SKU and wanting to look at the planning for the whole structure. You must delve into individual item details to plan for it with order planning. Therefore, improvements will allow more comprehensive planning for each SKU."

AbrahamGeorge
Senior Director of Consulting at Coserve Software Solutions

Read full review ↗

"The user interface is not very intuitive for newer users. The reporting functionality is effective but the presentation is outdated and requires modification for a more modern and user-friendly experience."

Haridas Narayanan
Director, Consulting Services at Blue Chip Computer

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My company has operations in different locations across the world. In my company, we only need HR software, and it is something that is not provided to us here in Germany by Infor. I have to look for other HR software products available in Germany. In general, the HR-related part of Infor LN doesn't work properly in Germany, making it an area that requires improvement.
"

Dietmar Müller
MC Sales ERP at Cronon GmbH

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"One area that could be improved in Omada Access Points is team communication. It is important because we use various collaboration systems like Outlook, Atlassian Jira, and Confluence. Integrating these systems more effectively would be great. A big system like Infor LN should have excellent tools for this, including better data linking and planning capabilities."

Zsolt Takács
Purchasing Manager at Eszter Kft.

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"When you have a bug in the system, you get some kind of alert. They should explain those alerts more.

Infor needs to take its user interface one level higher. If I'm a professional, I can understand it, but if I'm a simple user, I cannot. It's very good currently, but they can make it better."

Verified user
Project Manager OneERP Program at a aerospace/defense firm with
10,001+ employees

"Regarding areas for improvement within the solution, I would say that the solution's asset management and quality management need attention.

Regarding features I would like to see included in the next release of this solution, HRM capabilities should be a priority since Infor LN is an ERP solution. While other ERPs provide HR functionalities, such as payroll for salary calculations, Infor LN currently lacks these capabilities. In Infor LN, the existing add-on comes under a different package and a different product altogether, requiring integration. Therefore, enhancing or developing HR application functionalities within Infor LN would make it a complete solution. In short, the next release of the solution should include features that can help improve the human resource management process."

RohitPothani
Lead consultant at Merino Consulting Services

Pricing

"We have to pay a licensing fee for the solution."

Sanjay Patankar
General Manager at Godrej & Boyce Mfg. Co. Ltd.

Read full review ↗

"The cost is somewhat high."

Haridas Narayanan
Director, Consulting Services at Blue Chip Computer

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"If you use Infor LN in Infor CloudSuite, there is a need to make an early payment for a license, which is approximately 2,500 EUR."

Dietmar Müller
MC Sales ERP at Cronon GmbH

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"The tool's AMC and support are given on a yearly basis. You need to make monthly payments for support."

S Solomon Kumar
Head of Global Sales at phaxon services pvt ltd

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"I would say that Infor's pricing is competitive compared to other ERP solutions available in the market, such as SAP and Oracle."

RohitPothani
Lead consultant at Merino Consulting Services

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Answers From The Community

What are the main components of an ERP system?

Hello peers, What major components does any ERP system include? What is the purpose of each component? Thanks for sharing your knowledge with the community?

Evgeny Belenky
Director of Community at PeerSpot (formerly IT Central Station)

Every ERP is basically alike for the purpose that they try to address in the industry that they have a strong focus.

The 2 main components in an ERP system are: *Financials* (GAAP) - it is mostly the basic requirement and *Inventory Mgt* (or Warehousing).

These two are where the money of the company is, that should be accounted regularly.

Other components are distribution, assembly, materials, mgt, etc. So, be very keen on getting one, that should fit your business need.

PaulAlarde
IT Solutions Consultant | Entrepreneur at Simple IT Today

Enterprise Resource Planning (ERP) integrates in a seamless manner, all the various Business Functions of an Enterprise ala Finance/ Sales / HR / Procurement / Inventory/ Warehouse / Production Planning (Shop Floor)/ Quality Management/ Plant Maintenance (Department / Operations) as a unified system to a Centralized DataBase thereby enabling all the various Departments to share data where required, removing data redundancy (which is usually prevalent in all the disparate systems that handle each different Applications pertaining to each Department/Function.

Some Enterprises depending on their Business and Business processes may not require all the modules pertaining to each Department/ Business Function. However, most Enterprises (Businesses) will require a) Finance b) Sales-related Data to be integrated so they typically would need a like-minded ERP that provides these two modules.

Each of the modules focuses on streamlining the business processes of their respective Departments/Functions. However, when you buy an ERP it will still need to be configured and customized relevant to the Business Processes practiced by the Enterprise. This role of configuring and mapping the Business processes is handled by the so-called Functional Consultant. The Technical Consultant is tasked to Customize with added code the ERP. An example that comes to my mind is customizing the existing reports provided by the standard ERP.

Some ERPs provide basic modules as part of the standard ERP package for implementation and allow the user to add additional modules either at an additional fee or to allow integration to external systems provided by the ISV providers. eg: Integrating a third-party CRM that your company uses like SalesForce to the ERP to share data across the two systems.

Muhammad Shaamel
Sales Director at Orangekloud Inc

Read 4 more answers ↗

Which ERP solution is best for a company in the construction industry?

Hello peers, I am currently researching ERP solutions for my company in the construction industry. What are the critical factors when choosing an ERP solution for the construction industry exclusively and not the Real Estate segment? What features and functionalities should we check? Thank you for your help.

AJAYENDRA PRATIK
Works at REPL

Most of the leading ERPs are good. Project Management module with BOQ features become important. ERPNext is a good solution that has the needed functionality and does not involve license costs.

Asim Nilose
COO at INDIBA

Hi Ajayendra, The ERP you need should include Project Management Module. You can evaluate Infor LN or Infor CSI.

Carlos Cardona
Operations Manager at Visual K

The right ERP solution goes by current and future requirements. If the requirement is for having multi-country, multi-currency, multi-company, multi-language, etc., covering different processes of the construction industry then there are different kinds of ERPs from SAP or Microsoft or Oracle, etc. Even with these ERPs, some of the processes like inquiries/leads, and pipeline opportunities are not covered intensely. For an intense process along with ERPs, one needs to consider CRMs either from these ERP organizations or from specialized CRM organizations. Finally, the reporting and analytics are generally not good in any ERPs. If this analytics reporting is expected along with ERP then one needs to bundle the ERP along with analytics from the same organisation or from a different organisation.

Finally, one needs to firm up their requirements keeping longer business plan horizons.

GopalaKrishna
Head of Supply Chain Management at a consultancy with 11-50 employees

Read 3 more answers ↗

What would be your most recommended cloud-based ERP system for a medium-sized enterprise?

Hi community members, Which Cloud ERP system would you recommend for a medium-sized enterprise (Industry: renewable energy)? Please elaborate on your choice of the product. Thanks!

Michael Taytslin
Founder, President & CEO at MPI

Great answer from @Felix Daniel Bravo Pérez. I would add the following:

- What is your company strategy with regards to IT applications - if its a Microsoft company then it would be remiss not to review their offering as it's integrated and can scale

- how important is the industry footprint for you - are you looking for a billing engine that is renewable-based? ask for references from ERP providers.

- how many users are you looking at (professional and part-time) as that will impact which cloud ERP you consider - Netsuite and Acumatica have very interesting licensing options which means 'per user' is not too important.

Most importantly - when you say 'ERP' do you mean full ERP or Financials and procurement? that makes a big difference.

Daniel Robus
Go To Market Executive at #Liferocks Consulting

Good day, If your company it's midsize, and you a need a good ERP for your back office, supply chain and others, I would recommend you to go for a cloud solution.

Pay attention to: Cloud'S ERP are to be used with the best business flow they offer, that's mean don't customize, just the legal requirements not supported as a standard solution on the ERP. Second, define your needs before going to the market and start looking for a Cloud Erp with a cloud solution you just need a good internet connection to assure the constant connection. You're not going to buy hardware for the application nor other equipments to deploy Erp or databases. Must of the ERP maintenance, will be done by the supplier, such a constant updates, database support, Erp errors, etc. You could concentrate yours efforts in your business, no in the IT support (always it is going to be required, but smaller scale). You can go for a solution like Oracle Cloud Erp. It is complete, integrated, a lot of help for easy configuration, many templates for data upload, and data integration. In the other hand, have a good support, Business intelligence integrated and tools for reporting. You can integrate the Cloud Erp solution with tax software, if required. And very good tools for budget planning and control. I hace not worked in rhe field of renewable energy but I'm sure Oracle have experience in that field.

Felix Daniel Bravo Pérez
Gerente de Aplicaciones Oracle at a tech vendor with 51-200 employees

Always and forever, ERP-related business analysis of your current business model drives exactly which cloud ERP will best perform in your particular organization - given that.

Cloud ERP comes in two basic forms, industry leaders who've developed and marketed made-for-cloud software and also-rans who've ported over their existing solutions to compete with the success of made-for-the-cloud. However, this mistakenly assumed 'cloud' as the reason for success when it is actually technology advancements, created by coding the core product during the internet era rather than older, more proprietary concepts repurposed from the late 1980s. While we're talking about a 15- to 20-year difference, that's ages and eons in technology years. Plus many of the ported-to-cloud versions have joined the party in the last 5 years or so - and given made-for cloud ERP has a 20-year history, it's significant.

So that said, most of the renewable energy firms we've worked with started out with Oracle NetSuite, Microsoft Dynamics AX, Acumatica, but several have used various niche players of one type or another. Larger, worldwide energy clients historically play well with Oracle's JDEdwards, SAP and now Oracle Cloud is a relevant option. There are probably half a dozen other niche players to be considered - again depending on requirements.

Which would be best? What type of support are you planning to run - a couple of DB admins or a team of 15 various support professionals? Are you anticipating a $50k, $500k or $5m project budget? Are we looking for full digital transformation with AI, transportation management, supply chain (and half a dozen other key functionalities)? These and a couple of weeks' worth of similar questions will narrow your focus.

Interesting article in today's CIO Journal (Wall Street Journal- hope it's not behind the paywall) https://www.wsj.com/articles/d... more companies are turning to interim CIOs to guide them through just what you're going through. We find in our practice where it was once 95% ERP software selection, we're actually placing internal staff augmentation on-site for the duration of both the selection process and to help with implementations. Given the current market, companies upgrading their ERP technology are jamming the pipeline and finding available talent - and the best outside partners are critical and you need someone who knows the industry - and while go-live times have shortened significantly, finding implementation partners with available bandwidth - well, most of the good ones are already booked for 2022 and taking deposits for 2023 project starts.

Gene Hammons
Director at ProfitFromERP

Vendor Directory

The Vendors	The Products
3i Infotech	3i Infotech ORION
ADP	ADP SmartCompliance
Aggrandize Venture	ZEALIT SHIPPING ERP
Aptean	Aptean Ross Enterprise
BST Global	BST Global ERP
CMiC	CMiC ERP
Comarch	Comarch ERP Enterprise
Deltek	Deltek CostPoint
	Deltek ERP
Divine IT Limited	PrismERP
Eastern Software Systems	ebizframe
Educe Consulting	e10x-ERP
Ellucian	Ellucian

Epicor	Epicor ERP
	Epicor iScala
	Epicor LumberTrack
Exact	Exact Macola ES
Gicoh	Gicoh
IFS	IFS Cloud Platform
IQMS	IQMS Enterprise IQ
Impact.	Impact ERP
In4Velocity Systems	In4Suite ERP
Infor	Infor CloudSuite
	Infor LN
	Infor M3
	Infor LX
	Infor VISUAL
	Infor Distribution SX.e

Jenzabar	Jenzabar JICS
Kanix Infotech Private Limited	Highrise ERP
Meridian	Meridian ProjectTalk
Microsoft	Microsoft Dynamics AX
	Microsoft Dynamics GP
	Microsoft Dynamics 365 Business Central
	Microsoft Dynamics SL
NetSuite	NetSuite OneWorld
Nippon Data Systems	Newton ERP
Odoo	Odoo
Optimum Tech	Deskbook
Oracle	Oracle E-Business Suite
	JD Edwards EnterpriseOne
	PeopleSoft
	JD Edwards World

Penta	Penta
Plex Systems	Plex Manufacturing Cloud ERP
ProcessPro	ProcessPro Premier
Pronto Software	Pronto Xi
QAD	QAD Cloud ERP
SAP	SAP ERP
	SAP Business One
	SAP S/4HANA
	SAP Digital Manufacturing Cloud
SYSPRO	SYSPRO
Sage	Sage MAS
	Sage Business Cloud Enterprise Management
Shivit Technologies	Purchase And Inventory Management Software
SmartinfoLogiks	BizSuite
Softweb Technologies	PACE360

Streamline ERP	Streamline ERP
Tactive Software Systems	Tactive Construction Management Software
Technology Group International	Technology Group International Enterprise 21
Tridots Tech	ERPNext
VAI	S2K Enterprise OnCloud
VAL Software	Ammon
Viewpoint	Maxwell ERP
	Viewpoint ERP
commsult AG	Ontego SAP Mobility
ePROMIS	ePROMIS Enterprise

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